FY15 BUDGET PRESENTATION

February 11, 2014

Revenue Components

- Property Tax
- State Aid
- Local Receipts
- Enterprise Funds

Property Taxes

- ➤Increase by the statutory limits set by Proposition 2 1/2 \$758,838 including the debt exclusion for the High School
- New Growth is estimated at \$140,000 for FY15 as compared to FY13's actual \$117,969

			Tax Le	vy History									
	Fiscal Years 2002 through 2015												
Fiscal Year	Base Levy	2 1/2 Statutory	New Growth	Debt Exclusion (High School)	Total Levy	Dollar Change	Percent Change						
2002	14,890,661	372,267	569,904	0	15,832,832								
2003	15,832,832	395,821	385,152	0	16,613,805	780,973	4.93%						
2004	16,613,805	415,345	350,999	156,250	17,536,399	922,594	5.55%						
2005	17,380,149	434,504	353,936	253,500	18,422,089	885,690	5.05%						
2006	18,168,589	454,215	357,570	335,924	19,316,298	894,209	4.85%						
2007	18,980,374	474,509	226,614	835,804	20,517,301	1,201,003	6.22%						
2008	19,681,497	492,037	317,734	546,679	21,037,947	520,646	2.54%						
2009	20,491,268	512,282	241,341	489,127	21,734,018	696,071	3.31%						
2010	21,244,891	531,122	158,531	460,645	22,395,189	661,171	3.04%						
2011	21,934,544	548,364	201,382	461,039	23,145,329	750,140	3.35%						
2012	22,684,290	567,107	93,380	517,306	23,862,083	716,754	3.10%						
2013	23,344,777	583,619	128,817	497,038	24,554,251	692,168	2.90%						
2014*	24,057,213	601,430	135,611	486,563	25,266,047	711,796	2.90%						
2015*	24,794,254	619,856	140,000	470,775	26,024,885	758,838	3.00%						
*Projected													

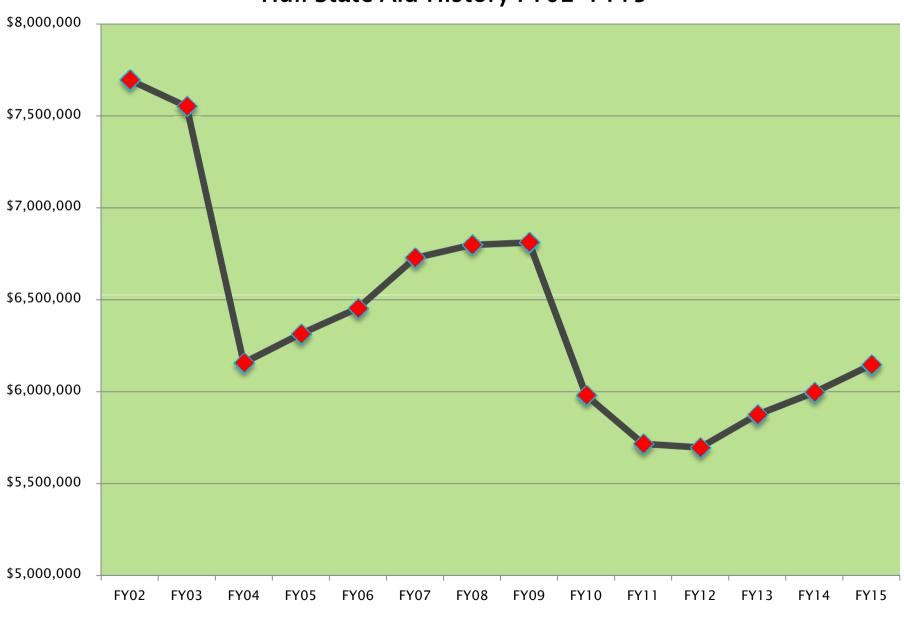
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State Aid

➤ Net State Aid increases by 3.2% or \$171,000 dollars

	State Aid History Fiscal Years 2000 through 2015										
		Fiscal Years 2	000 through 20	15							
Fiscal Year	Receipts	Assessments	Net	Dollar Change	Percentage						
2000	7,156,841	307,488	6,849,353	322,593	4.9%						
2001	7,572,673	315,975	7,256,698	407,345	5.9%						
2002	7,695,584	311,839	7,383,745	127,047	1.8%						
2003	7,551,166	300,376	7,250,790	(132,955)	-1.8%						
2004	6,157,404	1,845,103	4,312,301	(2,938,489)	-40.5%						
2005	6,314,961	1,799,316	4,515,645	203,344	4.7%						
2006	6,454,703	1,529,748	4,924,955	409,310	9.1%						
2007	6,727,396	1,468,618	5,258,778	333,823	6.8%						
2008	6,798,243	1,400,251	5,397,992	139,214	2.6%						
2009	6,811,245	1,253,532	5,557,713	159,721	3.0%						
2010	5,980,963	982,787	4,998,176	(559,537)	-10.1%						
2011	5,716,743	761,118	4,955,625	(42,551)	-0.9%						
2012	5,696,955	727,916	4,969,039	13,414	0.3%						
2013	5,875,638	614,660	5,260,978	291,939	5.9%						
2014	5,996,686	695,433	5,301,253	40,275	0.8%						
2015 -11-14	6,146,603	673,998	5,472,605	171,352	3.2%						

Hull State Aid History FY02-FY15

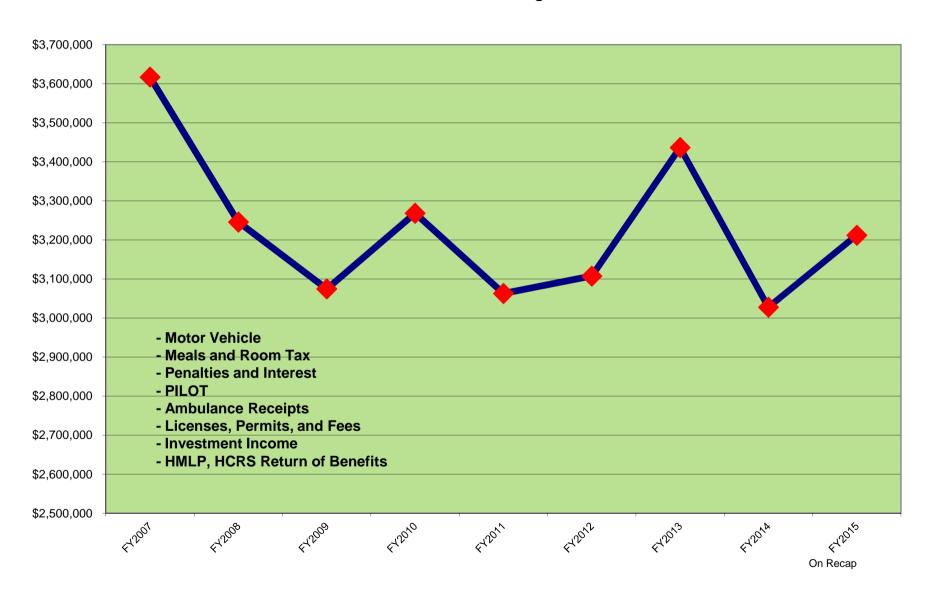


Estimated Receipts

➤ Estimated Receipts are calculated to be \$3.2 million dollars, a 5% increase over FY14's estimate and consistent with FY13's experience

	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015
	Actual	On Recap	On Recap						
Motor vehicle excise	1,069,512	1,082,055	986,504	977,426	1,022,582	1,015,648	1,076,569	1,033,308	1,084,973
Meals Tax	0	0	0	0	0	0	93,159	120,000	165,000
Penalties and interest on taxes and excises	130,784	173,496	207,771	383,502	208,405	346,617	232,015	250,000	250,001
Payments in lieu of taxes	164,000	164,000	165,008	165,008	165,008	165,008	165,008	165,008	165,008
Charges for Services - water	0	0	0	0	0	0	0	0	-
Charges for Services - sewer	0	0	0	0	0	0	0	0	-
Charges for Services - hospital	0	0	0	0	0	0	0	0	-
Charges for Services - trash disposal	0	0	0	0	0	0	0	0	-
Other charges for services	20,497	25,696	11,252	23,810	14,061	25,420	19,419	14,000	14,000
Fees	397,895	399,564	452,775	448,596	171,721	28,408	26,066	28,000	28,000
Rentals	16,529	56,878	26,855	24,805	23,801	39,805	49,478	24,000	24,000
Departmental revenue - Schools	0	0	0	0	0	0	0	0	-
Departmental revenue - Libraries	2,062	1,006	1,052	1,033	567	267	463	250	250
Departmental revenue - Cemeteries	13,307	22,647	17,144	17,490	21,239	13,733	12,261	13,000	13,000
Departmental revenue - Recreation	0	0	0	0	0	0	0	0	-
Other departmental revenue	383,107	346,924	445,740	421,109	430,120	422,270	486,805	450,000	450,000
Licenses and permits	360,768	211,498	174,307	218,162	223,929	219,320	219,596	215,000	215,000
Special assessments	0	0	0	0	0	0	0	0	-
Fines and forfeits	135,563	146,982	114,619	96,299	124,891	139,874	141,796	135,000	135,000
Investment income	292,607	241,766	138,959	127,365	64,619	55,566	50,512	45,140	45,718
Miscellaneous recurring	421,413	360,118	270,510	315,538	292,131	310,995	334,341	215,000	272,000
Miscellaneous non-recurring	208,960	13,075	62,045	48,189	299,814	324,460	528,999	320,000	350,000
Total	3,617,003	3,245,704	3,074,541	3,268,332	3,062,890	3,107,391	3,436,486	3,027,706	3,211,950

Local Receipt History Fiscal Years 2007 through 2015



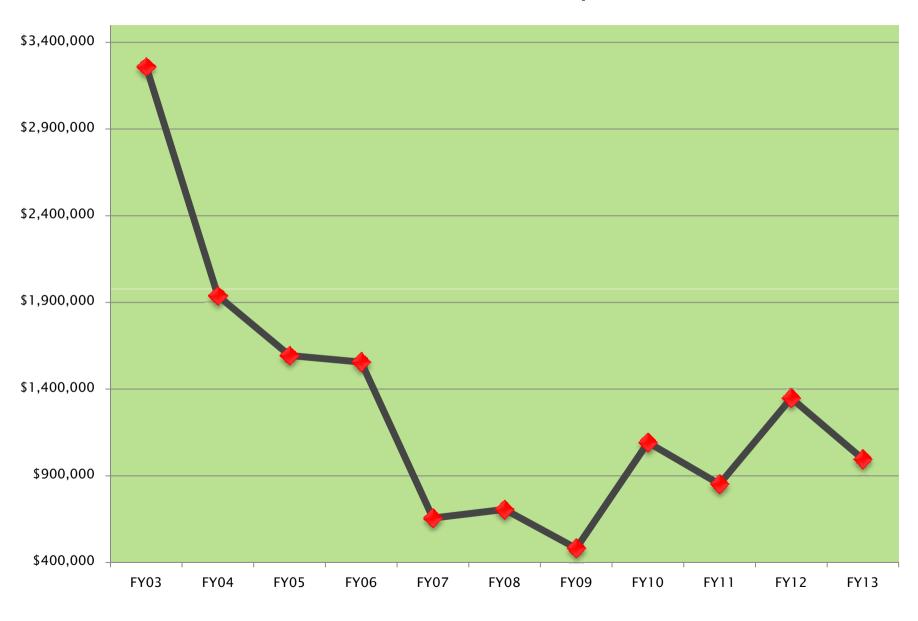
Available Funds (Free Cash)

- > Free cash certified annually
- Used to support budget
- Free Cash usage for FY15 is \$950,000 dollars. This represents a \$296,369 decrease over FY14

Certified Free Cash History Fiscal Years 1990 through 2013

Fiscal Year	Certified	Dollar Change	Percent Change
1990	467,424		
1991	732,482	265,058	56.71%
1992	202,451	(530,031)	-72.36%
1993	380,337	177,886	87.87%
1994	(31,147)	(411,484)	-108.19%
1995	111,714	142,861	-458.67%
1996	533,360	421,646	377.43%
1997	1,066,011	532,651	99.87%
1998	651,225	(414,786)	-38.91%
1999	887,925	236,700	36.35%
2000	1,895,243	1,007,318	113.45%
2001	2,342,743	447,500	23.61%
2002	2,718,481	375,738	16.04%
2003	3,260,038	541,557	19.92%
2004	1,938,362	(1,321,676)	-40.54%
2005	1,593,987	(344,375)	-17.77%
2006	1,556,344	(37,643)	-2.36%
2007	656,236	(900,108)	-57.83%
2008	705,805	49,569	7.55%
2009	482,086	(223,719)	-34.09%
2010	1,091,915	609,829	86.40%
2011	852,202	(239,713)	-49.72%
2012	1,348,250	496,048	45.43%
2013	996,115	(352,135)	-41.32%

Hull Free Cash History



	Revenue Summary	FY 14	FY 15	Dollar Change	Percent Change
1	Real Estate/Property Taxes				
2	Base Tax Levy	24,057,213	24,794,254	737,041	3.06%
3	Statutory 2 1/2 Increase	601,430	619,856	18,426	3.06%
4	Growth in Tax Base	135,611	140,000	4,389	3.24%
5	Debt Exclusion-High School	486,563	470,775	(15,788)	-3.24%
6	Excess Levy	(14,770)	0	0	0.00%
7	Maximum Allowable Tax Levy	25,266,047	26,024,885	758,838	3.00%
8	Intergovernmental Revenues				
9	State Revenue Sharing	5,996,686	6,146,603	149,917	2.50%
10	Less School & Library Offsets	(13,804)	(13,474)	330	-2.39%
11	Projected Net State Aid	5,982,882	6,133,129	150,247	2.51%
12	Local Receipts				
13	Estimated Local Receipts	3,059,000	3,211,950	152,950	5.00%
14	Overlay Surplus	200,000	150,000	(50,000)	-25.00%
15	Available Funds (Free Cash)	1,246,369	950,000	(296,369)	-23.78%
16	Stabilization Fund	0	0	0	
17	PILOT-HRA	25,000	45,000	20,000	80.00%
18	Reserved for Appropriation	58,000	25,000	(33,000)	-56.90%
19	Transfer from Enterprise-ROB	166,240	174,552	8,312	5.00%
20	Total Local Receipts	4,754,609	4,556,502	(198,107)	-4.17%
21	Enterprise Funds				
22	Sewer Operating Budget	2,916,856	3,165,957	249,101	8.54%
23	Harbormaster Department	251,071	259,786	8,715	3.47%
24	Enterprise OBEB	48,000	48,000	0	0.00%
25	Total Enterprise Fund Revenue	3,215,927	3,473,743	257,816	8.02%
26	TOTAL RECEIPTS	39,219,465	40,188,260	968,794	2.47%

Expenditure Components

- Operational Budget
- Insurances/Pensions
- Debt
- Capital
- Enterprise Funds
- > Intergovernmental Charges
- Overlay/Snow

Operational Budgets

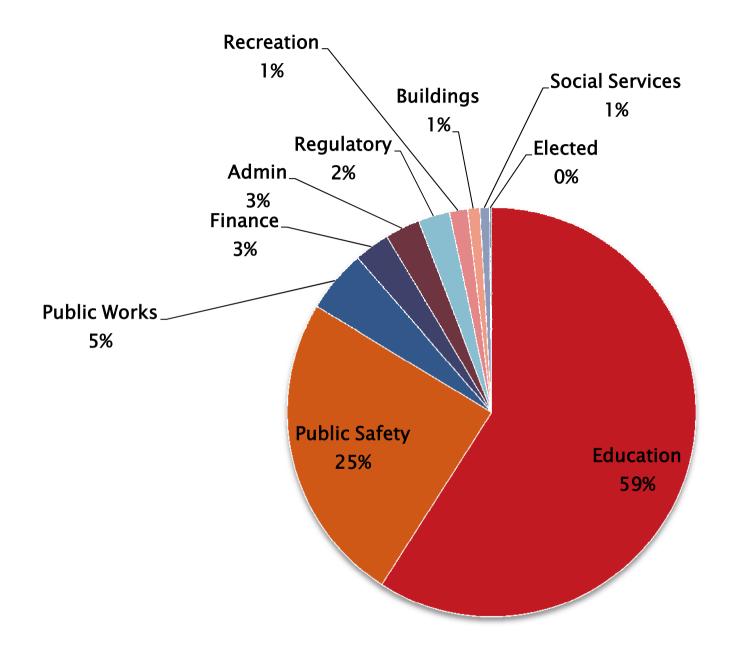
The FY15 Operating Budget is \$23,751,733 a 3.3% increase over FY14

- ➤ General Government Budgets = \$9,773,976 or 41 % of the operational budget
- ➤ The General Government budget increases 2.67% over FY14
- The School Department Budget = \$14,016,485 or 59% of the operational budget.
- The School Department budget increases 3.28% over FY14

		FY13	FY14	FY15	Town Manager	Advisory Bd.	Dollar	Percent
Department		Actual	Approp	Request	Recommends	Recommends	Change	Change
Elections	113	17,201	9,250	13,170	12,420	0	3,170	34.27%
Town Manager	121	220,940	227,136	231,924	233,722	0	6,586	2.90%
Selectmen	122	138,119	129,328	132,407	132,407	0	3,079	2.38%
General Government Supp	124	73,423	79,544	81,700	81,700	0	2,156	2.71%
Advisory Board/Reserve	131	6,162	6,750	6,750	6,750	0	0	0.00%
Accounting	135	150,194	156,544	156,798	156,798	0	254	0.16%
Assessors	141	175,582	177,563	185,402	185,402	0	7,839	4.41%
Treasurer/Collector	145	329,613	321,940	318,131	318,131	0	(3,809)	-1.18%
Law Department	151	116,990	119,460	122,708	122,708	0	3,248	2.72%
Boards & Commissioners	152	1,007	2,250	1,750	1,750	0	(500)	-22.22%
MIS/IT	155	163,631	168,530	169,601	169,601	0	1,071	0.64%
Town Clerk	161	21,355	20,975	21,850	21,850	0	875	4.17%
Board of Registrars	163	5,553	5,045	5,975	5,975	0	930	18.43%
Conservation	171	85,012	96,610	97,114	97,114	0	504	0.52%
Planning Board	175	76,095	98,814	101,391	101,391	0	2,577	2.61%
Board of Appeals	176	7,285	10,681	10,058	10,058	0	(623)	-5.83%
Town Buildings	192	143,013	142,092	145,735	145,736	0	3,644	2.56%
Police Department	210	2,556,133	2,629,170	2,709,800	2,709,800	0	80,630	3.07%
Fire Department	220	2,900,819	2,987,207	3,078,133	3,078,133		90,926	3.04%
Building Department	241	178,057	169,090	171,946	171,946	0	2,856	1.69%
Emergency Preparedness	291	32,936	33,990	34,925	34,925	0	935	2.75%
Animal Control	292	17,081	22,487	23,105	23,105	0	618	2.75%
Shellfish	297	11,700	12,103	12,020	12,020	0	(83)	-0.69%
School	301	13,045,431	13,571,644	14,195,709	14,016,485	0	444,841	3.28%
Highway	421	828,380	859,668	879,944	886,021	0	26,353	3.07%
Snow Removal	423	349,290	74,830	74,830	74,830	0	0	0.00%
Landfill	430	53,243	63,913	65,671	65,671	0	1,758	2.75%
Grounds Maintenance	491	70,691	82,900	85,180	85,180	0	2,280	2.75%
Watershed Management	495	4,386	7,200	7,398	7,398	0	198	2.75%
Park Maintenance	496	52,334	59,510	61,147	61,147	0	1,637	2.75%
Board of Health	511	185,255	197,326	198,753	198,754	0	1,428	0.72%
Council on Aging	541	135,745	150,193	154,317	154,317	0	4,124	2.75%
Veterans' Services	543	25,570	26,420	26,721	26,721	0	301	1.14%
Library	610	273,383	282,720	290,495	290,495	0	7,775	2.75%
Park and Recreation	650	47,192	50,000	50,000	50,000	0	0	0.00%
Department Budgets		22,498,802	23,052,883	23,922,557	23,750,461		697,578	3.03%

Spending Priorities by Function

			FY13	FY14	FY15	
Education			\$ 13,045,431	\$ 13,571,644	\$ 14,016,485	59.02%
Public Safe	ty		\$ 5,506,970	\$ 5,672,854	\$ 5,845,963	24.61%
Public Wor	ks		\$ 1,083,864	\$ 1,148,021	\$ 1,180,247	4.97%
Finance		-	\$ 661,551	\$ 662,797	\$ 667,081	2.81%
General Ad	ministratio	on	\$ 639,680	\$ 644,454	\$ 658,438	2.77%
Land Use &	Regulator	У	\$ 543,405	\$ 584,624	\$ 591,283	2.49%
Recreation			\$ 320,575	\$ 332,720	\$ 340,495	1.43%
Buildings			\$ 216,436	\$ 221,636	\$ 227,436	0.96%
Social Servi	ices		\$ 161,315	\$ 176,613	\$ 181,038	0.76%
Elected			\$ 45,116	\$ 37,520	\$ 41,995	0.18%
Totals:			\$ 22,224,342	\$ 23,052,883	\$ 23,750,461	



Insurance & Pension

✓ The insurance portion of the budget increases by \$61,531 dollars an 1.17% increase

✓ Pension costs increase 3.33% from \$3.31 million dollars to \$3.42 million dollars. This reflects the extent of our obligation in this area as required by state law

11-14

Debt and Capital

- ✓ Debt costs decrease by \$96,389 over FY14 costs; a -4.6% change
- √ The FY15 budget has \$345,000 allocated for capital spending.
 - √Funds for seawall repairs
 - √\$80,000 dollars for School Department IPads
 - √ Funds for Police and Fire equipment
 - ✓ Town Hall Technology

Worker's Comp	912	42,499	36,750	37,500	37,500	0	750
Unemployment Comp	913	37,346	75,000	55,000	55,000	0	(20,000)
Health & Life Insurance	914	3,800,441	3,925,000	3,964,250	3,964,250	0	39,250
Townwide Insurance	915	329,224	371,560	378,991	378,991	0	7,431
FICA Payments	916	234,033	254,513	259,603	259,603	0	5,090
Uninsured Medical Payme	920	35,289	61,950	62,000	62,000	0	50
Veteran's Benefits	543	338,292	424,522	450,000	450,000	0	25,478
Fuel Reserve	131	105,000	111,518	115,000	115,000	0	3,482
Insurance Total		4,922,123	5,260,813	5,322,344	5,322,344	0	61,531
Hydrant Availability	124	203,951	225,750	232,523	232,523	0	6,773
Derelict Property Services	124	14,669	0	0	0	0	0
Audit/Consultant	124	44,400	43,875	51,000	51,000	0	7,125
Town Wide Total		263,020	269,625	283,523	283,523	0	13,898
Non Contributory	911	79,967	65,959	41,000	41,000	0	(24,959)
Contributory	918	3,126,926	3,249,041	3,384,459	3,384,459	0	135,418
Pension Total		3,206,893	3,315,000	3,425,459	3,425,459	0	110,459
Principal-Debt Excluded	712	325,000	325,000	320,000	320,000	0	(5,000)
Interest-Debt Excluded	752	172,038	161,563	150,775	150,775	0	(10,788)
Principal-General Long Ter	710	909,882	1,039,882	1,039,882	1,039,882	0	0
Interest-General Long Terr	750	542,518	532,917	452,316	452,317	0	(80,601)
Interest-Temp Borrowing	751	7,500	0	0	0	0	0
Fees on Borrowing	751	14,258	0	0	0	0	0
Transfer to Capital Projects	751	0	0	0	0	0	0
Debt Service Total		1,971,196	2,059,362	1,962,973	1,962,974	0	(96,389)
Reserve Fund		9,500	50,000	50,000	50,000	0	0
Capital		203,067	344,000	345,000	345,000	0	1,000
SSRECC Assessment	215	285,926	365,000	377,775	377,775	0	12,775
Total Budget		33,360,528	34,351,683	35,311,856	35,139,761	0	960,173

II	Expenditure Summary	FY14	FY15	Dollar Change	Percent Change
27	Operational Budget	23,052,883	23,750,461	697,578	3.03%
28	General Reserve	50,000	50,000	0	0.00%
29	Health Insurance	3,925,000	3,964,250	39,250	1.00%
30	Other Insurances	911,291	908,094	(3,197)	-0.35%
31	Town Wide	269,625	283,523	13,898	5.15%
32	Veterans Benefits	424,522	450,000	25,478	6.00%
33	Pension Total	3,315,000	3,425,459	110,459	3.33%
34	Debt & Interest	2,059,362	1,962,974	(96,388)	-4.68%
35	Capital Improvements-General	344,000	345,000	1,000	0.29%
35	Total Services Costs	34,351,683	35,139,761	788,078	2.29%
36	Enterprise Funds				
37	Sewer Operating Budget	2,916,856	3,165,957	249,101	8.54%
38	Harbormaster Operating Budget	251,071	259,786	8,715	3.47%
39	Enterprise OPEB	48,000	48,000	0	0.00%
40	Enterprise Fund Expenditures	3,215,927	3,473,743	257,816	8.02%
41	Other				
42	Overlay	366,963	350,000	(16,963)	-4.62%
43	Snow Removal Deficit	190,809	172,983	(17,826)	-9.34%
44	Blizzard Deficit	33,651	0	(33,651)	-100.00%
45	Other Total:	591,423	522,983	(68,440)	-11.57%
46	Intergovernmental Charges				
47	State County Assessments	317,138	315,481	(1,657)	-0.52%
48	Charter School Assessment	378,295	358,517	(19,778)	-5.23%
49	Regional Dispatch	365,000	377,775	12,775	3.50%
50	Intergovernmental Total	1,060,433	1,051,773	(8,660)	-0.82%
51	TOTAL EXPENDITURES	39,219,466	40,188,260	968,794	2.47%
7.			10,100,200	200,107	21170
	NET EXCESS/(DEFICIT)	(0)	(0)		

	Revenue Summary	FY14	FY15	Dollar Change	Percent Change
7	Maximum Allowable Tax Levy	25,266,047	26,024,885	758,838	3.00%
11	Projected Net State Aid	5,982,882	6,133,129	150,247	2.51%
20	Total Local Receipts	4,754,609	4,556,502	(198,107)	-4.17%
25	Total Enterprise Fund Revenue	3,215,927	3,473,742	257,815	8.02%
26	TOTAL RECEIPTS	39,219,465	40,188,259	968,793	2.47%
	Expenditure Summary	FY14	FY15	Dollar Change	Percent Change
35	Total Services Costs	34,351,683	35,139,761	788,078	2.29%
40	Enterprise Fund Expenditures	3,215,927	3,473,742	257,815	8.02%
45	Other Total:	591,423	522,983	(68,440)	-11.57%
50	Intergovernmental Total	1,060,433	1,051,773	(8,660)	-0.82%
51	TOTAL EXPENDITURES	39,219,466	40,188,259	968,794	2.47%
	NET EXCESS/(DEFICIT)	(0)	(0)	(0)	