

# **FY13 BUDGET PRESENTATION**

**January 31, 2012**

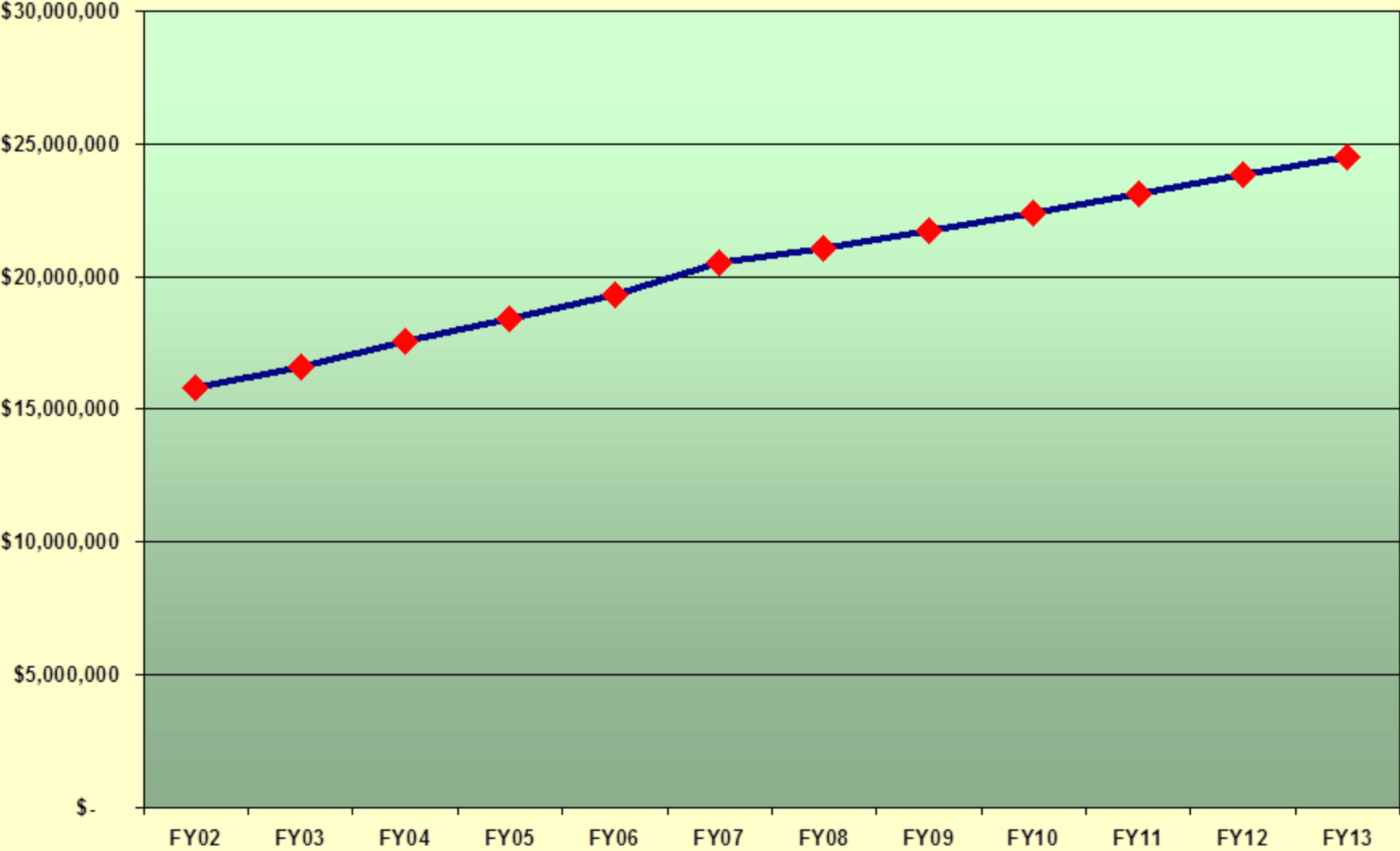
# Revenue Components

- **Property Tax**
- **State Aid**
- **Estimated Receipts**
- **Free Cash**
- **PILOTS**
- **Enterprise Funds**

# Property Taxes

- Increase by the statutory limits set by Proposition 2 1/2 - \$679,632, including the debt exclusion for the High School
- New Growth is estimated at \$100,000 for FY13 as compared to FY12's actual \$93,380

TAX LEVY FY02 to FY13



**Town of Hull  
Tax Levy History  
Fiscal Years 2002 through 2013**

	<b>Base Levy</b>	<b>2 1/2 Statutory Increase</b>	<b>New Growth</b>	<b>Debt Exclusion (High School)</b>	<b>Total Levy</b>
FY2002	14,890,661	372,267	569,904	0	15,832,832
FY2003	15,832,832	395,821	385,152	0	16,613,805
FY2004	16,613,805	415,345	350,999	156,250	17,536,399
FY2005	17,380,149	434,504	353,936	253,500	18,422,089
FY2006	18,168,589	454,215	357,570	335,924	19,316,298
FY2007	18,980,374	474,509	226,614	835,804	20,517,301
FY2008	19,681,497	492,037	317,734	546,679	21,037,947
FY2009	20,491,268	512,282	241,341	489,127	21,734,018
FY2010	21,244,891	531,122	158,531	460,645	22,395,189
FY2011	21,934,544	548,364	201,382	461,039	23,145,329
FY2012	22,684,290	567,107	93,380	517,307	23,845,803
<b>FY2013*</b>	<b>23,344,777</b>	<b>583,619</b>	<b>100,000</b>	<b>497,038</b>	<b>24,525,434</b>

\*Projected

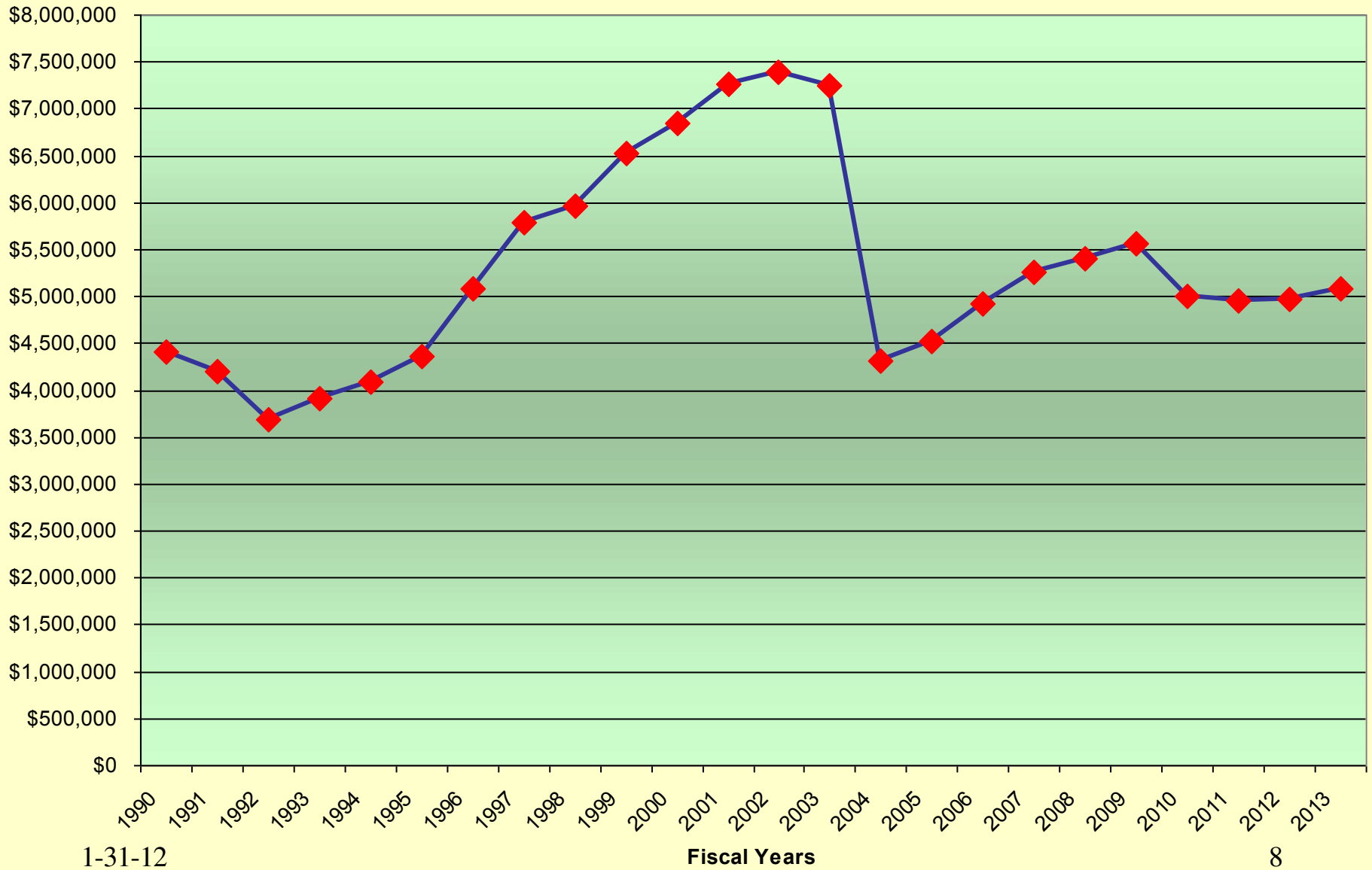
# State Aid

- State Aid increases by 2.3%, \$131,130 dollars
- This estimate may have to be adjusted downward as the State budget process unfolds over the next two months
- If this estimate does not materialize, adjustments will have to be made elsewhere in the budget

**Town of Hull  
State Aid History  
Fiscal Years 1990 through 2013**

<b>Fiscal Year</b>	<b>Receipts</b>	<b>Assessments</b>	<b>Net</b>	<b>Dollar Change</b>	<b>Percent Change</b>
1990	4,687,750	280,430	4,407,320		
1991	4,494,250	292,339	4,201,911	(205,409)	-4.7%
1992	3,953,342	267,774	3,685,568	(516,343)	-12.3%
1993	4,179,867	272,129	3,907,738	222,170	6.0%
1994	4,399,503	315,223	4,084,280	176,542	4.5%
1995	4,675,252	311,016	4,364,236	279,956	6.9%
<b>1996</b>	<b>5,395,034</b>	<b>310,376</b>	<b>5,084,658</b>	<b>720,422</b>	<b>16.5%</b>
1997	6,102,335	312,336	5,789,999	705,341	13.9%
1998	6,279,468	310,229	5,969,239	179,240	3.1%
1999	6,848,745	321,985	6,526,760	557,521	9.3%
2000	7,156,841	307,488	6,849,353	322,593	4.9%
2001	7,572,673	315,975	7,256,698	407,345	5.9%
2002	7,695,584	311,839	7,383,745	127,047	1.8%
2003	7,551,166	300,376	7,250,790	(132,955)	-1.8%
<b>2004</b>	<b>6,157,404</b>	<b>1,845,103</b>	<b>4,312,301</b>	<b>(2,938,489)</b>	<b>-40.5%</b>
2005	6,314,961	1,799,316	4,515,645	203,344	4.7%
2006	6,454,703	1,529,748	4,924,955	409,310	9.1%
2007	6,727,396	1,468,618	5,258,778	333,823	6.8%
2008	6,798,243	1,400,251	5,397,992	139,214	2.6%
2009	6,811,245	1,253,532	5,557,713	159,721	3.0%
2010	5,980,963	982,787	4,998,176	(559,537)	-10.1%
2011	5,716,743	761,118	4,955,625	(42,551)	-0.9%
2012	5,696,955	727,916	4,969,039	13,414	0.3%
<b>2013</b>	<b>5,828,085</b>	<b>742,474</b>	<b>5,085,611</b>	<b>116,572</b>	<b>2.3%</b>

**Town of Hull  
State Aid History  
Fiscal Years 1990 through 2011**



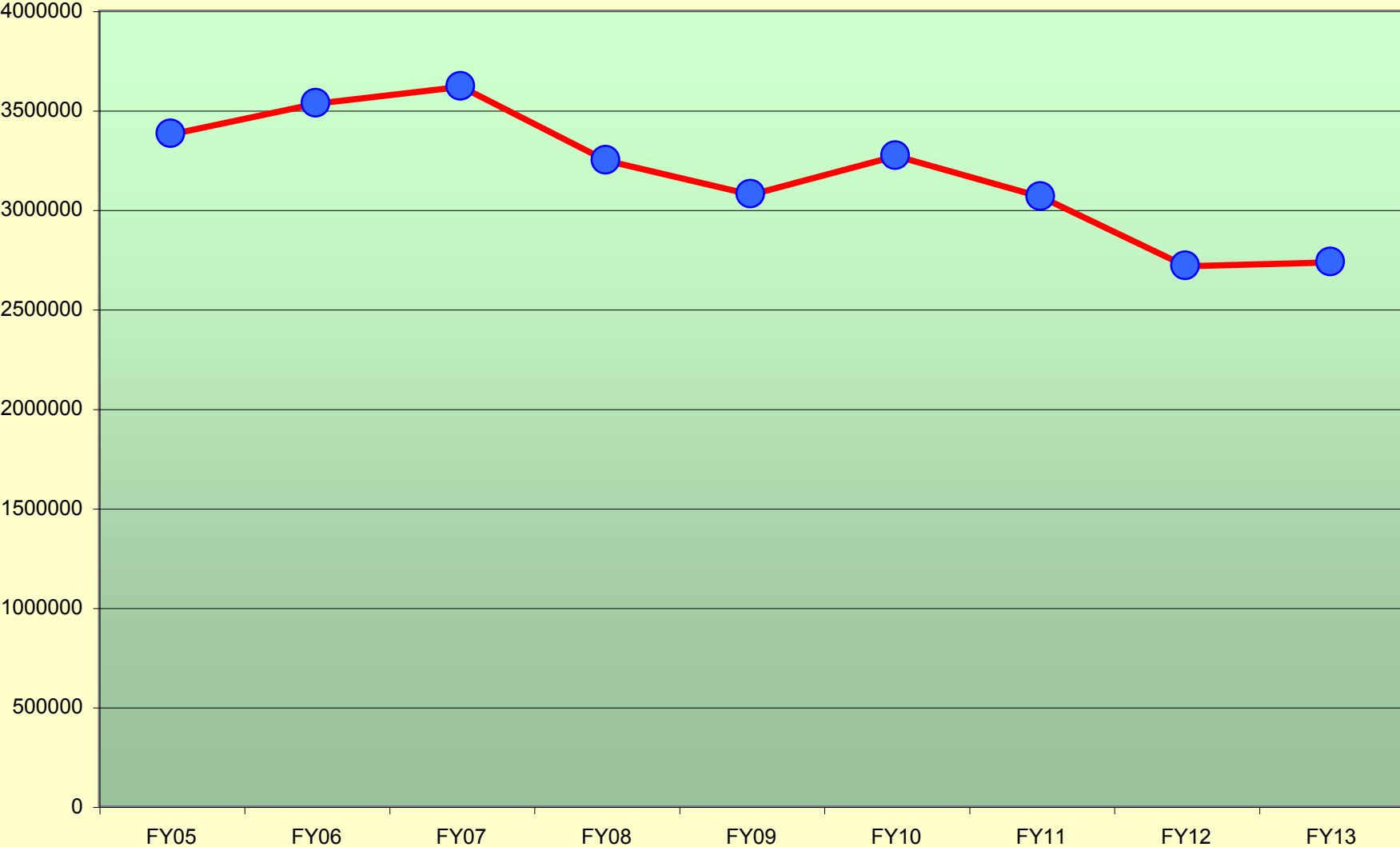
# Estimated Receipts

- Estimated Receipts are calculated to be \$2.73 million dollars, essentially level funded as compared to FY12

**Town of Hull**  
**Estimated Receipts History**  
**Fiscal Years 2005 through 2013**

	<b>FY2005</b>	<b>FY2006</b>	<b>FY2007</b>	<b>FY2008</b>	<b>FY2009</b>	<b>FY2010</b>	<b>FY2011</b>	<b>FY2012</b>	<b>FY2013</b>
	<b>Actual</b>	<b>Actual</b>	<b>Actual</b>	<b>Actual</b>	<b>Actual</b>	<b>Actual</b>	<b>Actual</b>	<b>On Recap</b>	<b>Estimated</b>
Motor vehicle excise	1,204,421	1,163,315	1,069,512	1,082,055	986,504	977,426	1,022,582	965,000	984,300
Other excise	0	0	0	0	0	0	0	0	0
Penalties and interest on taxes and excises	130,266	122,313	130,784	173,496	207,771	383,502	208,405	220,000	220,000
Payments in lieu of taxes	108,800	115,324	164,000	164,000	165,008	165,008	165,008	165,008	165,008
Charges for Services - water	0	0	0	0	0	0	0	0	0
Charges for Services - sewer	0	0	0	0	0	0	0	0	0
Charges for Services - hospital	0	0	0	0	0	0	0	0	0
Charges for Services - trash disposal	0	0	0	0	0	0	0	0	0
Other charges for services	13,196	10,529	20,497	25,696	11,252	23,810	14,061	14,000	14,000
Fees	186,162	371,841	397,895	399,564	452,775	448,596	171,721	30,000	30,000
Rentals	80,359	42,756	16,529	56,878	26,855	24,805	23,801	24,000	24,000
Departmental revenue - Schools	0	0	0	0	0	0	0	0	0
Departmental revenue - Libraries	674	1,121	2,062	1,006	1,052	1,033	567	600	600
Departmental revenue - Cemeteries	19,117	23,376	13,307	22,647	17,144	17,490	21,239	19,400	19,400
Departmental revenue - Recreation	0	0	0	0	0	0	0	0	0
Other departmental revenue	413,522	353,489	383,107	346,924	445,740	421,109	430,120	435,000	435,000
Licenses and permits	183,026	251,250	360,768	211,498	174,307	218,162	223,929	220,000	220,000
Special assessments	0	0	0	0	0	0	0	0	0
Fines and forfeits	119,317	98,676	135,563	146,982	114,619	96,299	124,891	115,000	115,000
Investment income	626,981	445,484	292,607	241,766	138,959	127,365	64,619	44,992	44,992
Miscellaneous recurring	292,041	309,620	421,413	360,118	270,510	315,538	292,131	147,000	147,000
Miscellaneous non-recurring	0	223,103	208,960	13,075	62,045	48,189	299,814	315,000	315,000
<b>Total</b>	<b>3,377,884</b>	<b>3,532,196</b>	<b>3,617,003</b>	<b>3,245,704</b>	<b>3,074,541</b>	<b>3,268,332</b>	<b>3,062,890</b>	<b>2,715,000</b>	<b>2,734,300</b>

**Estimated Receipts FY05 - FY13**



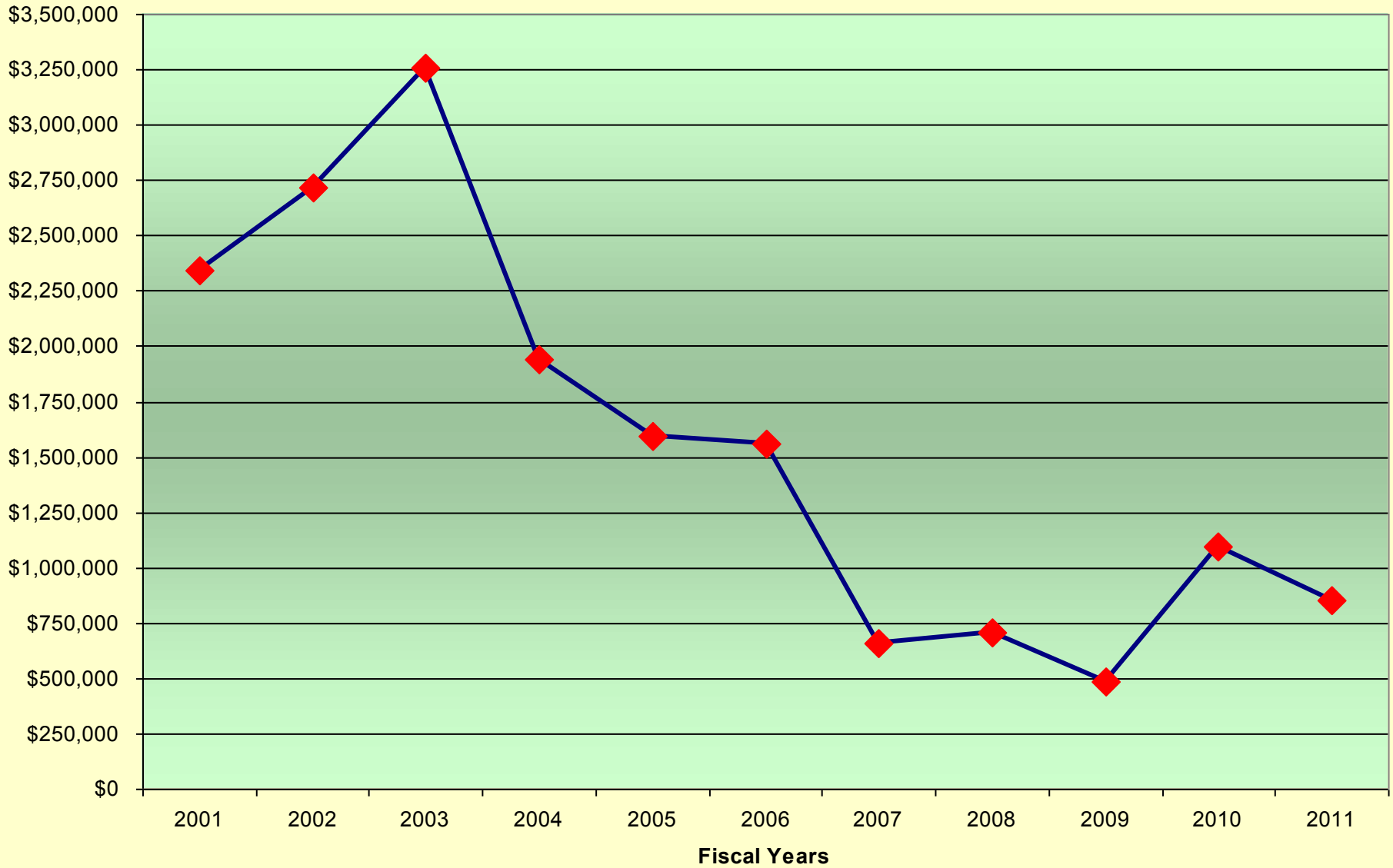
# Available Funds (Free Cash)

- Free cash certified annually
- Used to support budget
- Free Cash usage for FY13 is \$850,000 dollars. This represents a \$25,000 increase over FY12

**Town of Hull**  
**Certified Free Cash History**  
**Fiscal Years 2001 through 2011**

<b>Fiscal Year</b>	<b>Certified</b>	<b>Dollar Change</b>	<b>Percent Change</b>
2001	2,342,743	447,500	23.61%
2002	2,718,481	375,738	16.04%
2003	3,260,038	541,557	19.92%
2004	1,938,362	(1,321,676)	-40.54%
2005	1,593,987	(344,375)	-17.77%
2006	1,556,344	(37,643)	-2.36%
2007	656,236	(900,108)	-57.83%
2008	705,805	49,569	7.55%
2009	482,086	(223,719)	-31.70%
2010	1,091,915	609,829	126.50%
2011	852,202	(239,713)	-21.95%

**Town of Hull  
Certified Free Cash  
Fiscal Years 2000 through 2011**



Revenue Summary		FY12	FY13 - Dept Head	FY13-Town Mgr	Dollar Change FY12 - FY13 TM	Percent Change
<b>1</b>	<b>Real Estate/Property Taxes</b>					
<b>2</b>	Base Tax Levy	22,684,290	23,344,777	23,344,777	660,487	2.91%
<b>3</b>	Statutory 2 1/2 Increase	567,107	583,619	583,619	16,512	2.91%
<b>4</b>	Growth in Tax Base	93,380	100,000	100,000	6,620	7.09%
<b>5</b>	Debt Exclusion-High School	517,306	497,038	497,038	(20,268)	-3.92%
<b>6</b>	Excess Capacity	(16,281)	0	0	16,281	0.00%
<b>7</b>	<b>Maximum Allowable Tax Levy</b>	<b>23,845,802</b>	<b>24,525,434</b>	<b>24,525,434</b>	<b>679,632</b>	<b>2.85%</b>
<b>8</b>	<b>Intergovernmental Revenues</b>					
<b>9</b>	State Revenue Sharing	5,696,955	5,828,085	5,828,085	131,130	2.30%
<b>10</b>	Less School & Library Offsets	(15,241)	(15,241)	(15,241)	0	0.00%
<b>11</b>	<b>Projected Net State Aid</b>	<b>5,681,714</b>	<b>5,812,844</b>	<b>5,812,844</b>	<b>131,130</b>	<b>2.31%</b>
<b>12</b>	<b>Local Receipts</b>					
<b>13</b>	Estimated Receipts	2,715,000	2,734,300	2,734,300	19,300	0.71%
<b>14</b>	Overlay Surplus	150,000	75,000	75,000	(75,000)	-50.00%
<b>15</b>	Available Funds (Free Cash)	825,000	850,000	850,000	25,000	3.03%
<b>16</b>	Stabilization Fund	257,713	252,144	252,144	(5,569)	-2.16%
<b>17</b>	Additional Stabilization Usage	0	0	0	0	0.00%
<b>18</b>	Additional PILOT-Light	200,000	0	0	(200,000)	-100.00%
<b>19</b>	PILOT-Sewer	0	0	0	0	0.00%
<b>20</b>	PILOT-HRA	65,000	65,000	65,000	0	0.00%
<b>21</b>	Reserved for Appropriation	0	20,000	20,000	20,000	0.00%
<b>22</b>	Transfer from Enterprise-ROB	151,722	159,315	159,315	7,593	
<b>23</b>	<b>Total Local Receipts</b>	<b>4,364,435</b>	<b>4,155,759</b>	<b>4,155,759</b>	<b>(208,676)</b>	<b>-4.78%</b>
<b>24</b>	<b>Enterprise Funds</b>					
<b>25</b>	Sewer Operating Budget	2,317,877	2,301,448	2,301,448	(16,429)	-0.71%
<b>26</b>	Sewer Debt	485,083	568,267	568,267	83,184	17.15%
<b>27</b>	Harbormaster	131,925	132,451	132,451	526	0.40%
<b>28</b>	Harbor Debt	46,575	19,375	19,375	(27,200)	-58.40%
<b>29</b>	<b>Total Enterprise Fund Revenue</b>	<b>2,981,460</b>	<b>3,021,541</b>	<b>3,021,541</b>	<b>40,081</b>	<b>1.34%</b>
<b>30</b>	<b>TOTAL RECEIPTS</b>	<b>36,873,411</b>	<b>37,515,578</b>	<b>37,515,578</b>	<b>642,167</b>	<b>1.74%</b>

# Expenditure Components

- Operational Budget
- Insurances/Pensions
- Debt
- Capital
- Enterprise Funds
- Intergovernmental Charges
- Overlay/Snow
- Non-Operational items experience growth

# Operational Budgets

- The FY13 Operating Budget is \$22,407,251 a 4% increase over FY12
- FY13 Departmental requests totaled over \$1.95 million dollars above FY12
- This budget meets approximate 45% of those requests

# Department Requests **not** Funded

- **Planning-** \$35,000 for consulting services to develop an appropriate Zoning Overlay District for the open area the HRA and DCR properties
- **Police Department** - \$180,000 to restore three officers to the department to service the changing population and reinstate important police programs and initiatives, including providing a resource to the school department. This request is not being funded
- **Fire Department** – \$244,541 to restore four firefighters to the department to staff the Village Station and provide coverage to the north side of Town

# Department Requests not Funded

- School Department – \$304,049 to add 4 new teaching positions and to add additional funding for text books and supplies
- Board of Health – \$56,748 to increase the nurse back to FY09 level. Also to purchase code enforcement software
- Council on Aging – \$18,456 to restore staffing in order to serve the fast growing 65+ population of the community
- Library – \$52,314 to restore the Assistant Director's position to focus on IT services to serve the public in a modern library

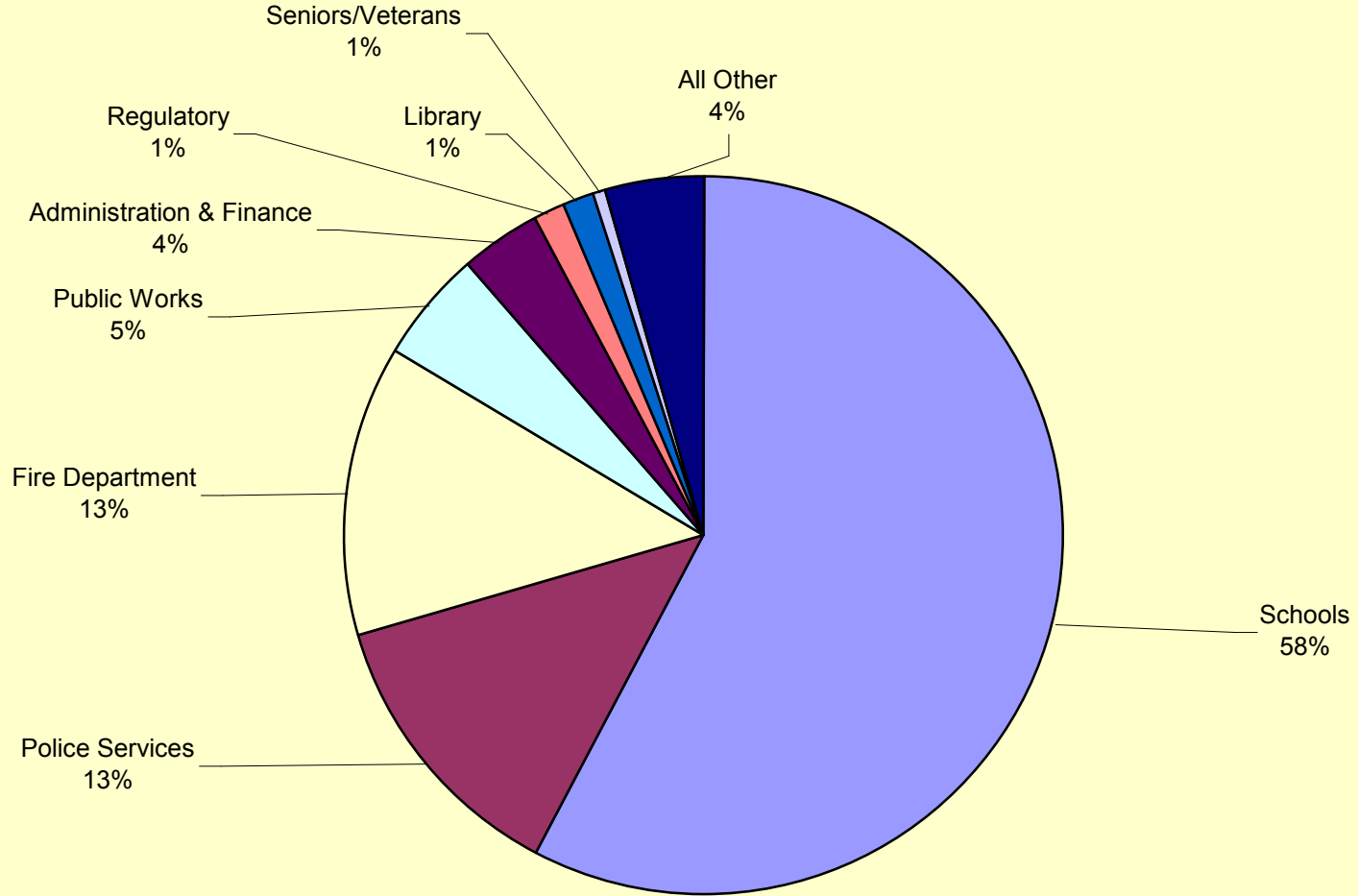
# Department Changes

- ✓ Police - Contractual wage increase and staffing for front lobby 24/7/365
- ✓ Fire – Fund on-going operations and to fund last 3 months of grant funded employees
- ✓ School- Fund on-going operations and to continue FY12 increase of \$300,000. Total two year increase \$449,658
- ✓ Building – Restore Assistant Building Inspector to full time

# Department Changes

- ✓ Highway - Restore 1 laborer position. Re-join SSRC
- ✓ Health- Restore some of the Nurse's hours
- ✓ Library- Restore service hours and staff hours to FY09 level
- ✓ Park/Recreation- Restore budget to FY09 level

# FY13 DEPARTMENTAL SHARE



# Insurance & Pension

- ✓ The employee health insurance portion of the budget actually decreases
  - ✓ Mayflower Group is applying reserves to keep the same rates in place
  - ✓ The unchanged rate coupled with our own experience actually leads to a one-year decrease of \$325,000
- ✓ Pension costs increase 2% from \$3.15 million dollars to \$3.2 million dollars. This reflects the extent of our obligation in this area as required by state law

# Debt and Capital

- ✓ Debt costs are decreased by \$43,635 over FY12 costs
- ✓ The FY12 budget has \$210,00 allocated for capital spending.
  - ✓ Funds for limited seawall repairs
  - ✓ Replacement of 2 police cruisers
  - ✓ Funds to evaluate public buildings

II	Expenditure Summary	FY12	FY13	FY13	Dollar Change FY12 - FY13 TM	Percent Change
31	General Government	21,546,716	23,505,138	22,407,251	860,535	3.99%
32	General Reserve	50,000	50,000	50,000	0	0.00%
33	Health Insurance	4,233,000	3,906,089	3,906,089	(326,911)	-7.72%
34	Other Insurances	1,111,338	1,158,600	1,158,600	47,262	4.25%
35	Town Wide	247,000	281,500	281,500	34,500	13.97%
36	Unemployment	100,000	100,000	85,000	(15,000)	-15.00%
37	Pension Total	3,141,899	3,206,926	3,206,926	65,027	2.07%
38	Debt & Interest	1,927,562	1,971,197	1,971,197	43,635	2.26%
39	Capital Improvements-General	248,572	210,000	210,000	(38,572)	-15.52%
40	<b>Total Services Costs</b>	<b>32,606,087</b>	<b>34,389,450</b>	<b>33,276,563</b>	<b>670,476</b>	<b>2.06%</b>
41	<b>Enterprise Funds</b>					
42	Sewer Operating Budget	2,317,877	2,301,448	2,301,448	(16,429)	-0.71%
43	Sewer Debt	485,083	568,267	568,267	83,184	17.15%
43	Harbormaster Operating Budget	131,925	132,451	132,451	526	0.40%
44	Harbormaster Debt	46,575	19,375	19,375	(27,200)	-58.40%
45	<b>Enterprise Fund Expenditures</b>	<b>2,981,460</b>	<b>3,021,541</b>	<b>3,021,541</b>	<b>40,081</b>	<b>1.34%</b>
46	<b>Other</b>					
47	Overlay	325,297	325,000	325,000	(297)	-0.09%
48	Snow Removal Deficit	232,651	175,000	150,000	(82,651)	-35.53%
49	<b>Other Total:</b>	<b>557,948</b>	<b>500,000</b>	<b>475,000</b>	<b>(82,948)</b>	<b>-14.87%</b>
50	<b>Intergovernmental Charges</b>					
51	State County Assessments	318,155	324,518	324,518	6,363	2.00%
52	Charter School Assessment	409,761	417,956	417,956	8,195	2.00%
53	<b>Intergovernmental Total</b>	<b>727,916</b>	<b>742,474</b>	<b>742,474</b>	<b>14,558</b>	<b>2.00%</b>
54	<b>TOTAL EXPENDITURES</b>	<b>36,873,411</b>	<b>38,653,465</b>	<b>37,515,578</b>	<b>642,167</b>	<b>1.74%</b>
	<b>NET EXCESS/(DEFICIT)</b>	<b>0</b>	<b>(1,137,887)</b>	<b>0</b>		

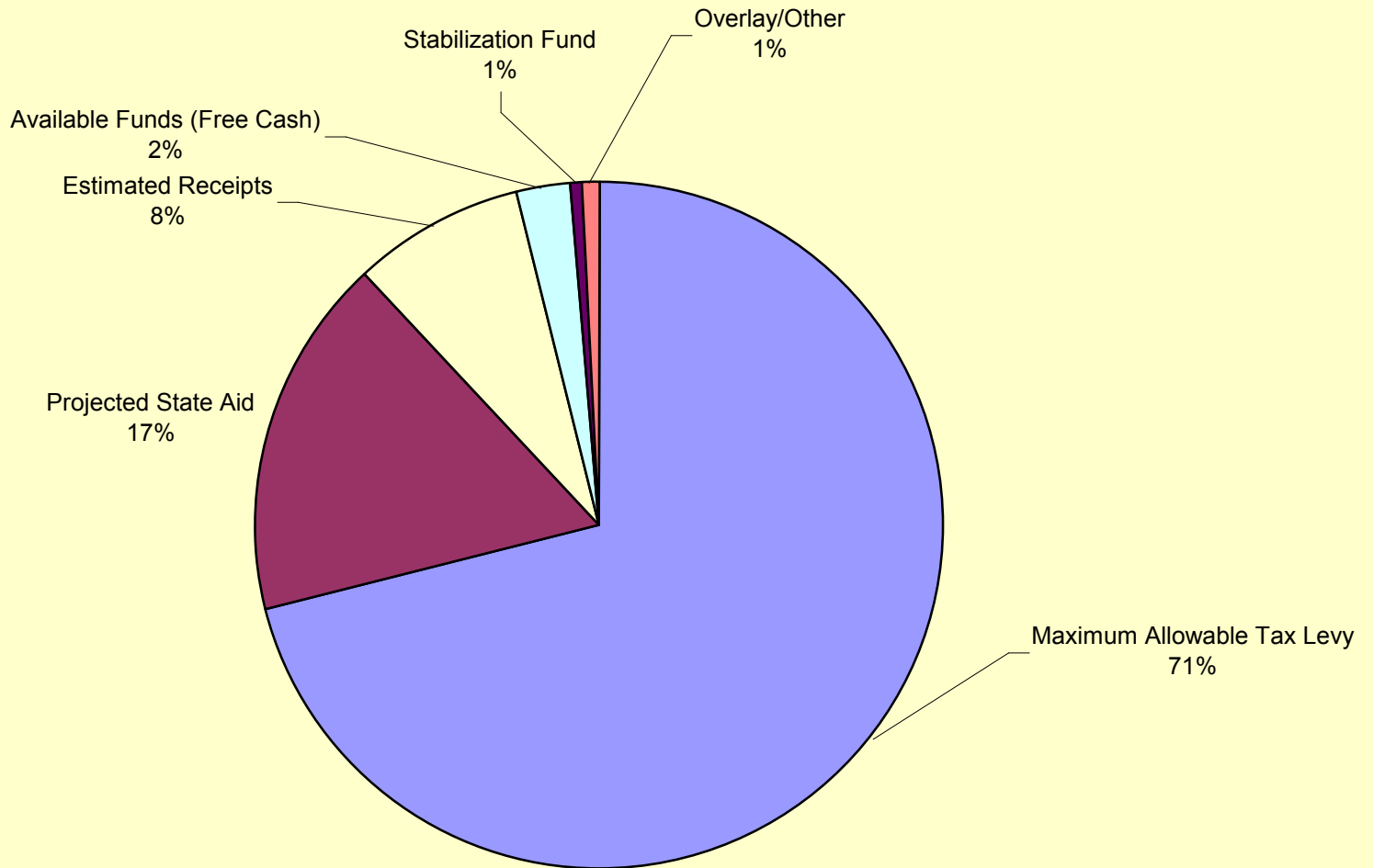
**Town of Hull  
Budget Analysis - What's Left?  
Budget Fiscal 2013**

		Remaining
<b>Total FY2013 Budget</b>	<b>\$ 37,515,578</b>	
<b>Less Enterprise Funds</b>	<b>(3,021,541)</b>	<b>34,494,037</b>
<b>Less Unclassified</b>		
Debt	(1,971,197)	
Insurances	(5,149,689)	
Town Wide	(281,500)	
Reserve Fund	(50,000)	
Pension	(3,206,926)	
Capital Improvements	(210,000)	
	<u>(10,869,312)</u>	<b>23,624,725</b>
<b>Less Other Assesments</b>		
Overlay Reserve	(325,000)	
State Assesments	(742,474)	
Snow Supplement	(150,000)	
	<u>(1,217,474)</u>	<b>22,407,251</b>
<b>Less Operating Budget</b>		
School	(12,949,658)	
Police/Dispatch/Animal Control	(2,846,640)	
Fire	(2,933,832)	
Public Works	(1,099,796)	
	<u>(19,829,926)</u>	<b>2,577,325</b>
<b>Balance Remaining For All Other Functions:</b>	<b>\$ <u>2,577,325</u></b>	<b>6.87%</b>

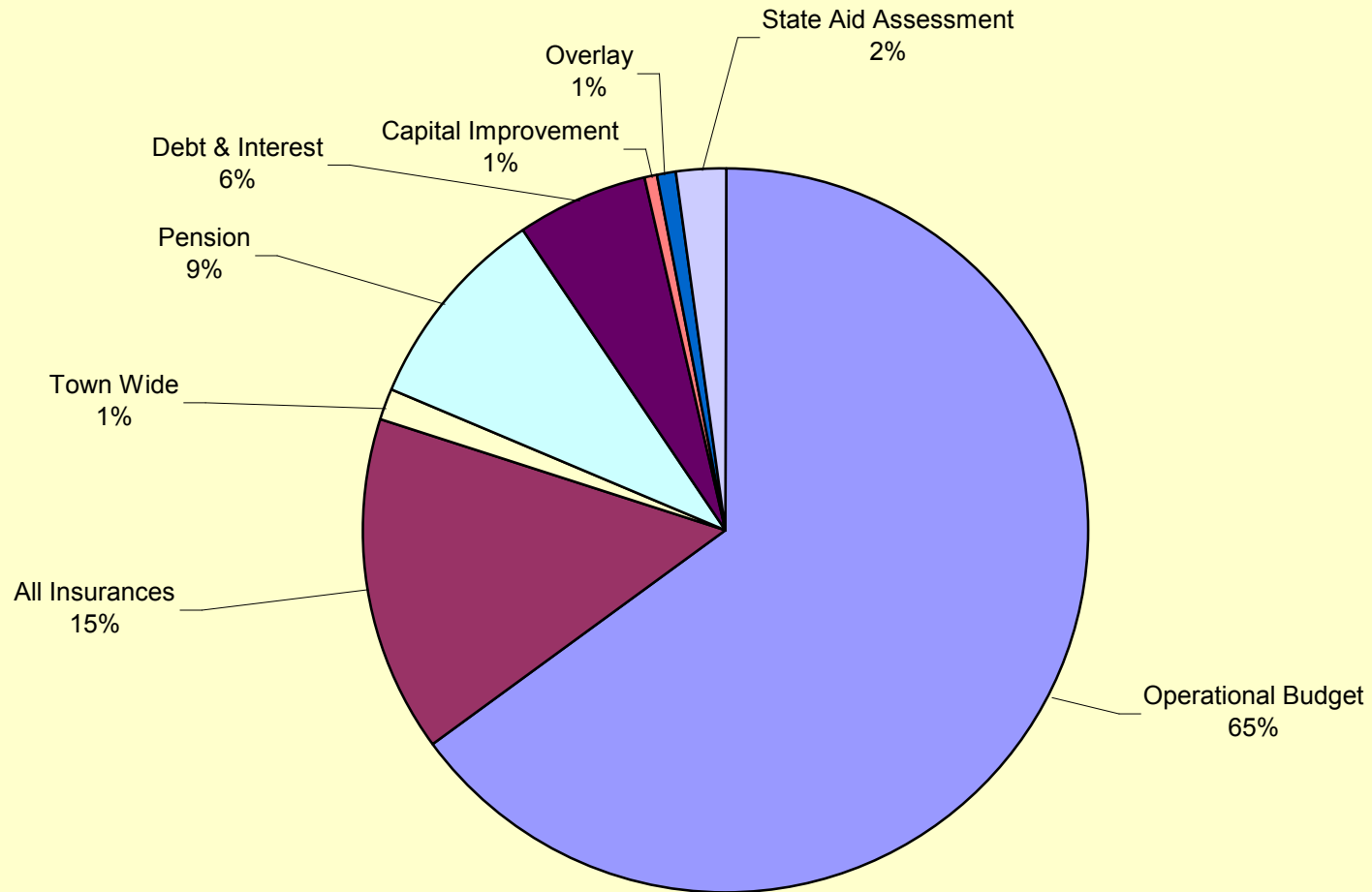
**Town of Hull**  
**Fiscal Year 2013 Projected Revenue and Expenditures**

Revenue Summary		FY12	FY13 - Dept Head	FY13-Town Mgr	Dollar Change FY12 - FY13 TM	Percent Change
7	Maximum Allowable Tax Levy	23,845,802	24,525,434	24,525,434	679,632	2.85%
11	Projected Net State Aid	5,681,714	5,812,844	5,812,844	131,130	2.31%
23	Total Local Receipts	4,364,435	4,155,759	4,155,759	(208,676)	-4.78%
29	Total Enterprise Fund Revenue	2,981,460	3,021,541	3,021,541	40,081	1.34%
30	<b>TOTAL RECEIPTS</b>	<b>36,873,411</b>	<b>37,515,578</b>	<b>37,515,578</b>	<b>642,167</b>	<b>1.74%</b>
II	Expenditure Summary					
40	Total Services Costs	32,606,087	34,389,450	33,276,563	670,476	2.06%
45	Enterprise Fund Expenditures	2,981,460	3,021,541	3,021,541	40,081	1.34%
49	Other Total:	557,948	500,000	475,000	(82,948)	-14.87%
53	Intergovernmental Total	727,916	742,474	742,474	14,558	2.00%
54	<b>TOTAL EXPENDITURES</b>	<b>36,873,411</b>	<b>38,653,465</b>	<b>37,515,578</b>	<b>642,167</b>	<b>1.74%</b>
	<b>NET EXCESS/(DEFICIT)</b>	<b>0</b>	<b>(1,137,887)</b>	<b>0</b>		

### FY13 REVENUE BY SOURCE



### FY13 Expenditure by Source



# FY13 Budget Take-Aways

- ❖ The Overall budget increases by 1.74%
- ❖ Operational Budgets increase by 4%
- ❖ We are beginning the process to restore General Government services
- ❖ Hull School Funding is now 1.8 million dollars beyond State required funding level