

FY12 BUDGET PRESENTATION

January 25, 2011

Key Revenue Assumptions

- Property Tax Change per 2 ^{1/2}
- State Aid is level funded
- Estimated Receipts is level funded
- Free Cash Usage is level
- PILOTS
 - Light Department
 - HRA

Property Taxes

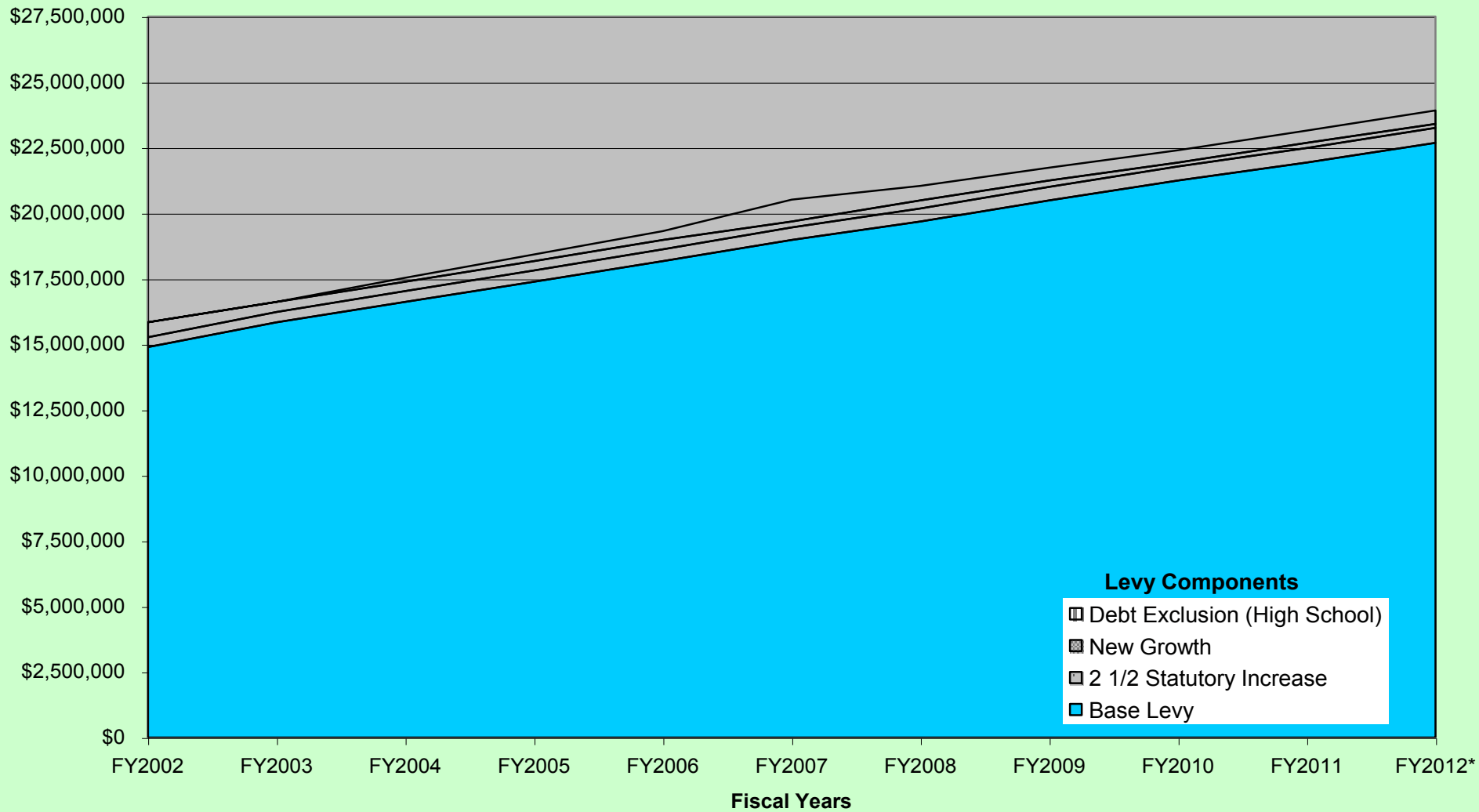
- Increase by the statutory limits set by Proposition 2 1/2 - \$772,028, including the debt-exclusion for the High School.
- New Growth is estimated at \$150,000 for FY12 as compared to FY11's \$201,382.

Town of Hull
Tax Levy History
Fiscal Years 2002 through 2012

	Base Levy	2 1/2 Statutory Increase	New Growth	Debt Exclusion (High School)	Total Levy
FY2002	14,890,661	372,267	569,904	0	15,832,832
FY2003	15,832,832	395,821	385,152	0	16,613,805
FY2004	16,613,805	415,345	350,999	156,250	17,536,399
FY2005	17,380,149	434,504	353,936	253,500	18,422,089
FY2006	18,168,589	454,215	357,570	335,924	19,316,298
FY2007	18,980,374	474,509	226,614	835,804	20,517,301
FY2008	19,681,497	492,037	317,734	546,679	21,037,947
FY2009	20,491,268	512,282	241,341	489,127	21,734,018
FY2010	21,244,891	531,122	158,531	460,645	22,395,189
FY2011	21,934,544	548,364	201,382	461,039	23,145,329
FY2012*	22,684,290	567,107	150,000	517,307	23,918,704

*Projected

Town of Hull Tax Levy Fiscal Years 2002 through 2012



*Projected Tax Levy

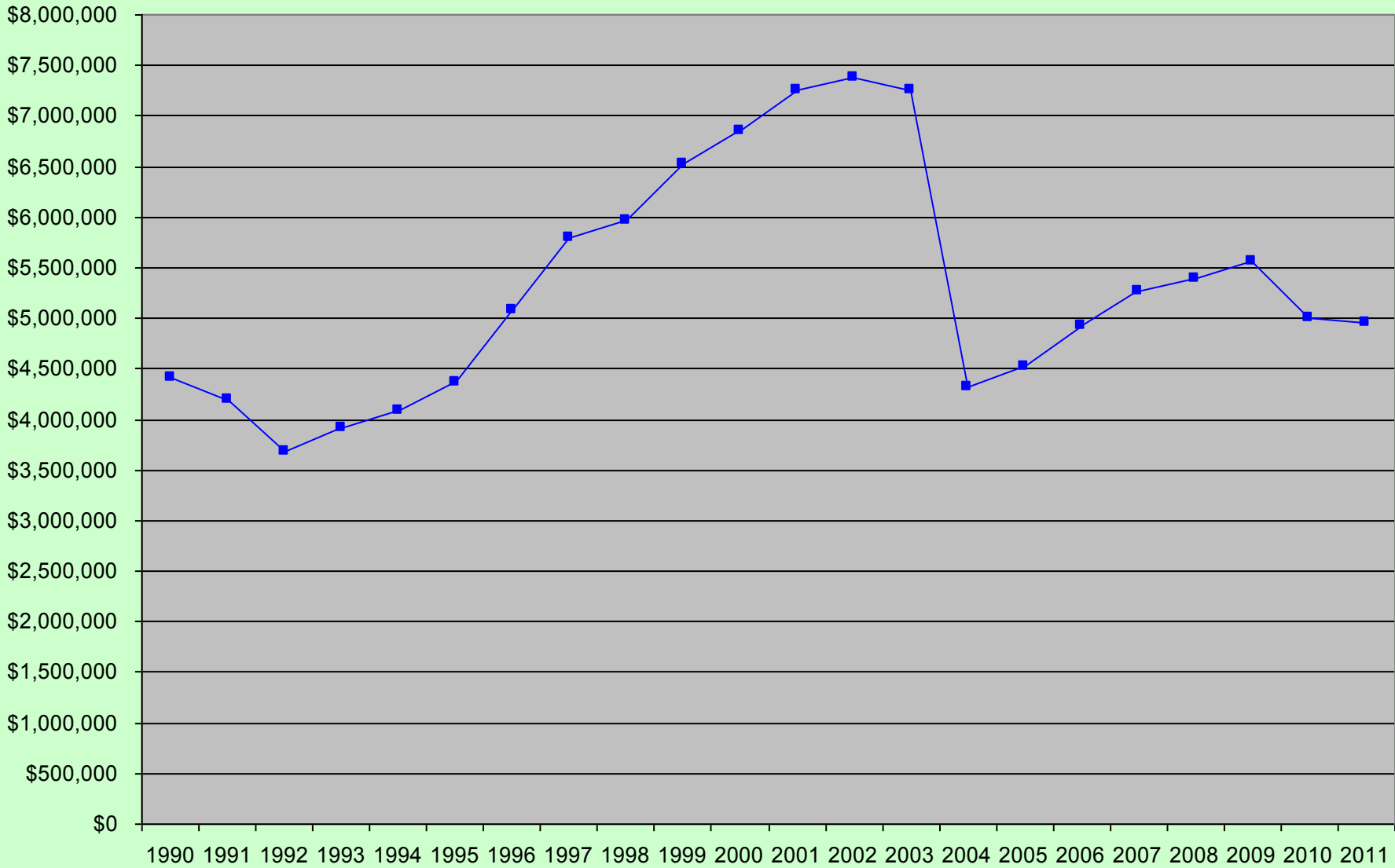
State Aid

- State Aid is level funded at \$5,702,139
- There will more than likely be an adjustment downward as the State budget process unfolds over the next month
- If this estimate does not materialize, adjustments will have to be made elsewhere in the budget

State Aid History
Fiscal Years 1990 through 2011

Fiscal Year	Receipts	Assessments	Net	Dollar Change	Percent Change
1990	4,687,750	280,430	4,407,320		
1991	4,494,250	292,339	4,201,911	(205,409)	-4.7%
1992	3,953,342	267,774	3,685,568	(516,343)	-12.3%
1993	4,179,867	272,129	3,907,738	222,170	6.0%
1994	4,399,503	315,223	4,084,280	176,542	4.5%
1995	4,675,252	311,016	4,364,236	279,956	6.9%
1996	5,395,034	310,376	5,084,658	720,422	16.5%
1997	6,102,335	312,336	5,789,999	705,341	13.9%
1998	6,279,468	310,229	5,969,239	179,240	3.1%
1999	6,848,745	321,985	6,526,760	557,521	9.3%
2000	7,156,841	307,488	6,849,353	322,593	4.9%
2001	7,572,673	315,975	7,256,698	407,345	5.9%
2002	7,695,584	311,839	7,383,745	127,047	1.8%
2003	7,551,166	300,376	7,250,790	(132,955)	-1.8%
2004	6,157,404	1,845,103	4,312,301	(2,938,489)	-40.5%
2005	6,314,961	1,799,316	4,515,645	203,344	4.7%
2006	6,454,703	1,529,748	4,924,955	409,310	9.1%
2007	6,727,396	1,468,618	5,258,778	333,823	6.8%
2008	6,798,243	1,400,251	5,397,992	139,214	2.6%
2009	6,811,245	1,253,532	5,557,713	159,721	3.0%
2010	5,980,963	982,787	4,998,176	(559,537)	-10.1%
2011	5,716,743	761,118	4,955,625	(42,551)	-0.9%

**Town of Hull
State Aid History
Fiscal Years 1990 through 2011**



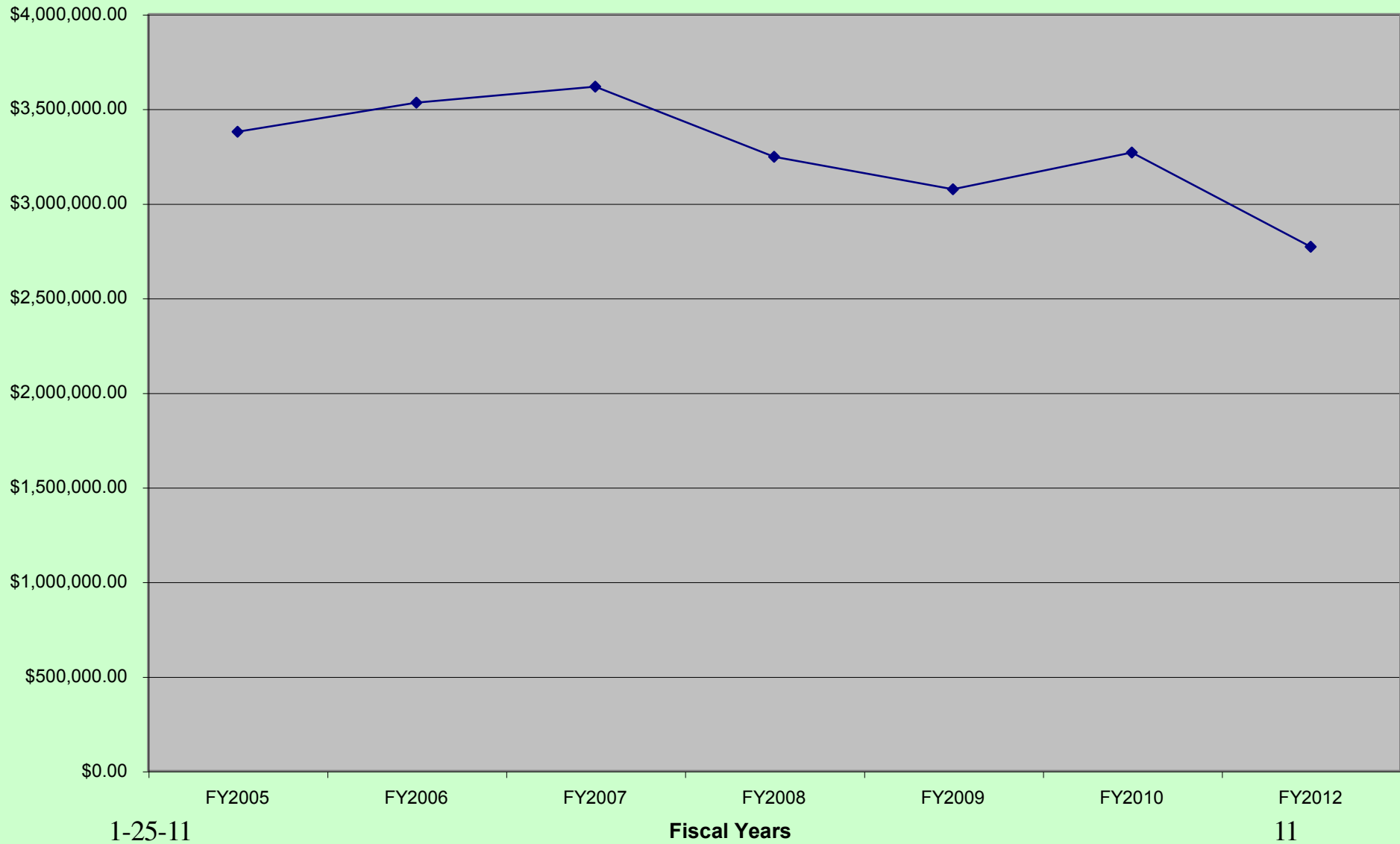
Estimated Receipts

- Estimated Receipts are calculated to be \$2.77 million dollars, level funded as compared to FY11

Estimated Receipts History
Fiscal Years 2005 through 2011

	FY2005 Actual	FY2006 Actual	FY2007 Actual	FY2008 Actual	FY2009 Actual	FY2010 Actual	FY2012 Estimated
Motor vehicle excise	1,204,421.48	1,163,314.55	1,069,512.19	1,082,054.65	986,504.15	977,426.32	925,000.00
Other excise	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Penalties and interest on taxes and excise	130,266.47	122,313.27	130,783.92	173,496.46	207,771.29	383,501.88	225,000.00
Payments in lieu of taxes	108,800.00	115,324.00	164,000.00	164,000.00	165,008.00	165,008.00	164,000.00
Charges for Services - water	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Charges for Services - sewer	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Charges for Services - hospital	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Charges for Services - trash disposal	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other charges for services	13,196.06	10,529.47	20,497.09	25,695.60	11,251.95	23,810.29	20,000.00
Fees	186,162.02	371,840.57	397,894.76	399,564.05	452,775.37	448,596.33	426,008.00
Rentals	80,359.08	42,755.64	16,528.52	56,878.28	26,854.86	24,805.09	25,000.00
Departmental revenue - Schools	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Departmental revenue - Libraries	673.82	1,121.25	2,062.43	1,006.11	1,052.19	1,032.74	500.00
Departmental revenue - Cemeteries	19,116.66	23,375.59	13,306.66	22,646.96	17,143.75	17,490.46	17,500.00
Departmental revenue - Recreation	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other departmental revenue	413,522.43	353,488.63	383,106.86	346,924.23	445,740.34	421,108.85	445,000.00
Licenses and permits	183,026.24	251,249.56	360,767.70	211,497.63	174,306.55	218,161.50	170,000.00
Special assessments	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Fines and forfeits	119,316.72	98,676.00	135,563.23	146,981.73	114,618.60	96,299.00	102,250.00
Investment income	626,981.46	445,484.36	292,607.15	241,765.78	138,958.64	127,365.16	110,000.00
Miscellaneous recurring	292,041.26	309,620.40	421,412.52	360,117.82	270,510.40	315,537.67	140,000.00
Miscellaneous non-recurring	0.00	223,102.72	208,960.00	13,075.00	62,045.23	48,189.10	0.00
Total	3,377,883.70	3,532,196.01	3,617,003.03	3,245,704.30	3,074,541.32	3,268,332.39	2,770,258.00

Town of Hull
Estimated Receipt History
Fiscal Years 2005 through 2011



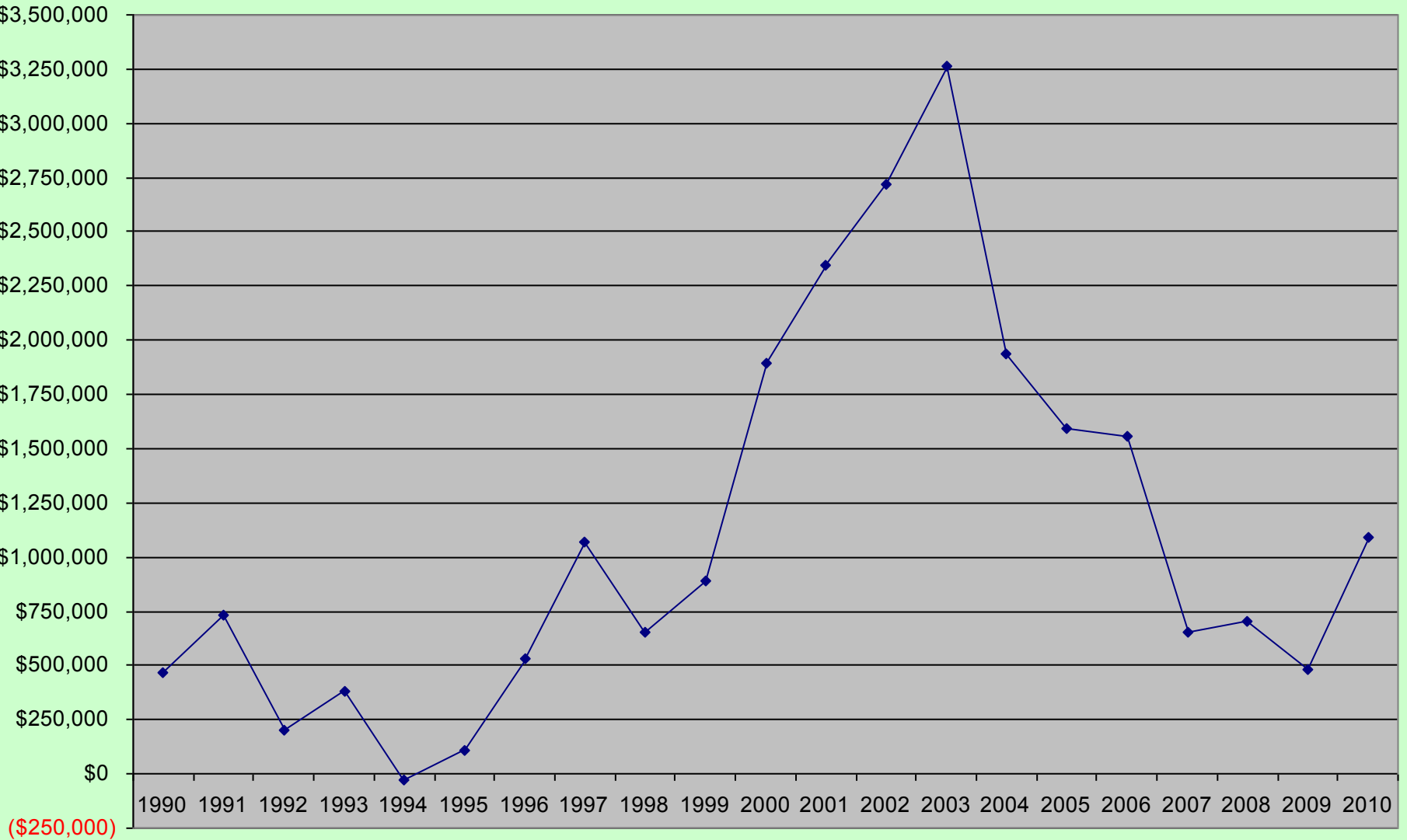
Available Funds (Free Cash)

- Free cash certified annually
- Portion used to support budget
- Portion to be placed in Stabilization Account for future use
- Free Cash usage for FY12 is \$500,000 dollars. This represents a \$17,914 increase over FY11, the balance of the FY11 Free Cash will be banked in the Stabilization Fund for future years usage

Certified Free Cash History
Fiscal Years 1990 through 2010

Fiscal Year	Certified	Dollar Change	Percent Change
1990	467,424		
1991	732,482	265,058	56.71%
1992	202,451	(530,031)	-72.36%
1993	380,337	177,886	87.87%
1994	(31,147)	(411,484)	-108.19%
1995	111,714	142,861	-458.67%
1996	533,360	421,646	377.43%
1997	1,066,011	532,651	99.87%
1998	651,225	(414,786)	-38.91%
1999	887,925	236,700	36.35%
2000	1,895,243	1,007,318	113.45%
2001	2,342,743	447,500	23.61%
2002	2,718,481	375,738	16.04%
2003	3,260,038	541,557	19.92%
2004	1,938,362	(1,321,676)	-40.54%
2005	1,593,987	(344,375)	-17.77%
2006	1,556,344	(37,643)	-2.36%
2007	656,236	(900,108)	-57.83%
2008	705,805	49,569	7.55%
2009	482,086	(223,719)	-34.09%
2010	1,091,915	609,829	86.40%

**Town of Hull
Certified Free Cash
Fiscal Years 1990 through 2010**



Revenue Summary		FY11	FY12	Dollar Change	Percent Change
1	Real Estate/Property Taxes				
2	Base Tax Levy	21,934,544	22,684,290	749,746	3.42%
3	Statutory 2 1/2 Increase	548,364	567,107	18,743	3.42%
4	Growth in Tax Base	201,382	150,000	(51,382)	-25.51%
5	Debt Exclusion-High School	461,039	517,307	56,268	12.20%
6	Excess Capacity	(14,667)	0	14,667	-100.00%
7	Maximum Allowable Tax Levy	23,130,662	23,918,704	788,042	3.41%
8	Intergovernmental Revenues				
9	State Revenue Sharing	5,716,743	5,716,743	0	0.00%
10	Less School & Library Offsets	(14,604)	(14,604)	0	0.00%
11	Projected Net State Aid	5,702,139	5,702,139	0	0.00%
12	Local Receipts				
13	Estimated Receipts	2,770,258	2,770,258	0	0.00%
14	Overlay Surplus	125,000	150,000	25,000	20.00%
15	Available Funds (Free Cash)	482,086	500,000	17,914	3.72%
16	Stabilization Fund	263,356	257,713	(5,643)	-2.14%
17	Additional Stabilization Usage	180,412	0	(180,412)	-100.00%
18	Additional PILOT-Light	200,000	200,000	0	0.00%
19	PILOT-Sewer	0	0	0	
20	PILOT-HRA	65,000	65,000	0	0.00%
21	Sale of Cemetery Grave Account	0	0	0	
22	Additional Reserved for Appropriation	16,000	0	(16,000)	-100.00%
23	Total Local Receipts	4,102,112	3,942,971	(159,141)	-3.88%
25	Enterprise Funds				
26	Sewer Operating Budget	2,477,111	2,429,599	(47,512)	-1.92%
27	Sewer Debt	397,622	485,083	87,461	22.00%
28	Harbormaster	159,067	171,925	12,858	8.08%
29	Harbor Debt	0	46,575	46,575	100.00%
30	Total Enterprise Fund Revenue	3,033,800	3,133,182	99,382	3.28%
31	TOTAL RECEIPTS	35,968,713	36,696,996	728,283	2.02%

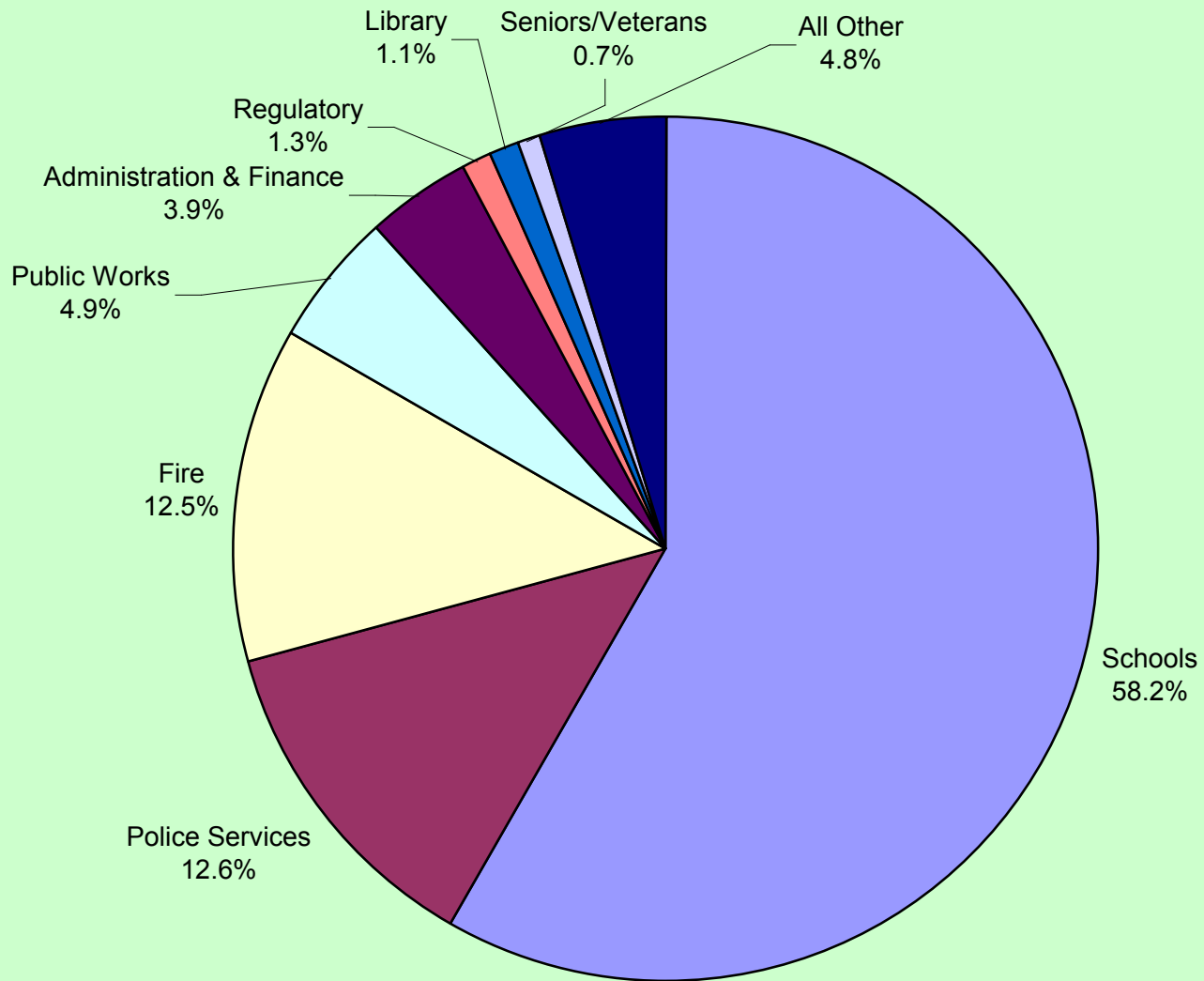
Key Expenditure Issues

- Operational Budget is level funded
- Non-Operational items experience growth

Operational Budgets

- The FY12 General Government Budget is funded at \$8,968,716
- The FY12 School Department is level funded at \$12,500,000
- The percentage share of the operating budget between the School Department and the General Government remains unchanged with the Schools receiving 58% of the operating budget and the General Government 42%

Fiscal Year 2012 Operational Budget Share



Insurances & Pension

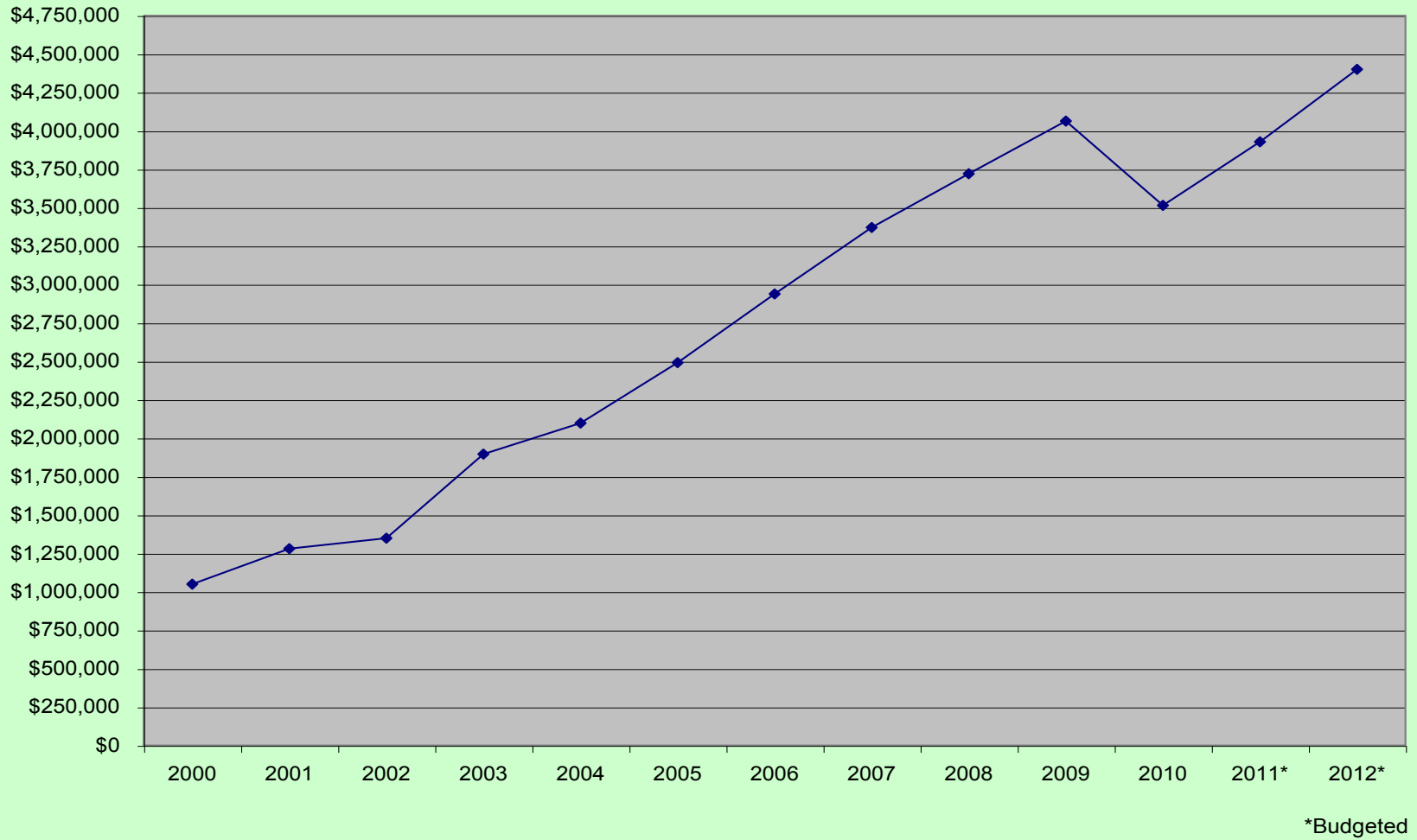
- The employee health insurance portion of the budget increase by 12% or \$471,383.
 - This cost center continues to increase at a difficult pace to maintain.
 - It should be noted that cost containment measures have been instituted,
- Pension costs increase 4% from \$3.02 million dollars to \$3.14 million dollars. This reflects the extent of our obligation in this area as required by state law

Insurance Appropriation History
Fiscal Years 2000 through 2012

Fiscal Year	Insurance Payments	Change by Year
2000	1,050,000	
2001	1,280,075	21.91%
2002	1,349,304	5.41%
2003	1,895,479	40.48%
2004	2,097,056	10.63%
2005	2,491,580	18.81%
2006	2,937,964	17.92%
2007	3,371,360	14.75%
2008	3,720,786	10.36%
2009	4,062,857	9.19%
2010	3,515,266	-13.48%
2011*	3,928,226	11.75%
2012*	4,399,609	12.00%

FY2010 reflects the first year of the shift of 10% employee premium payment to 25% employee premium payment

**Town of Hull
Insurance Payments
Fiscal Years 2000 through 2012**



Fixed Expense History
Fiscal Years 2007 through 2012

Description	2007	2008	2009	2010	2011*	2012*
FICA Payments	213,526	216,348	229,393	208,774	229,500	235,238
HCRS Appropriation	2,545,053	2,651,887	2,739,825	2,825,392	2,921,057	3,036,229
Health & Life Insurance	3,371,360	3,720,786	4,062,857	3,515,266	3,928,226	4,399,609
Non Contrib Pensions	121,594	102,640	104,824	105,889	100,000	105,670
Overlay	470,348	266,288	272,651	483,870	324,544	270,000
Snow Removal (to be raised)	171	25,141	97,555	210,159	87,696	155,000
State Assessment	1,359,275	1,307,399	1,068,747	828,068	761,118	761,118
Townwide Insurance	298,292	300,880	305,112	301,942	336,500	353,600
Unemployment Comp	89,818	56,185	65,287	218,405	100,000	100,000

*Budgeted

Debt and Capital

- Debt costs are decreased by \$85,466 over FY11 costs
- The FY12 budget has \$248,572 dollars allocated for capital spending.
 - Replacement of 2 police cruisers
 - 3rd year payment for the ambulance
 - Funds for a new Fire Department Engine
 - Funds to rehabilitate public works vehicles to extend service longevity
 - Funds for limited seawall repairs

Expenditure Summary		FY11	FY12	Dollar Change	Percent Change
31	General Government	8,968,716	8,968,716	0	0.00%
32	School Department	12,500,000	12,500,000	0	0.00%
33	General Reserve	50,000	50,000	0	0.00%
34	Health Insurance	3,928,226	4,399,609	471,383	12.00%
35	Other Insurances	991,750	1,041,338	49,588	5.00%
36	Unemployment	100,000	100,000	0	0.00%
37	Pension Total	3,021,057	3,141,899	120,842	4.00%
38	Debt & Interest	2,013,028	1,927,562	(85,466)	-4.25%
39	Capital Improvements-General	188,777	248,572	59,795	31.67%
40	Total Services Costs	31,761,554	32,377,696	616,142	1.94%
41	Enterprise Funds				
42	Sewer Operating Budget	2,477,111	2,429,599	(47,512)	-1.92%
43	Sewer Debt	397,622	485,083	87,461	22.00%
43	Harbormaster Operating Budget	159,067	171,925	12,858	8.08%
44	Harbormaster Debt	0	46,575	46,575	100.00%
45	Enterprise Fund Expenditures	3,033,800	3,133,182	99,382	3.28%
46	Other				
47	Overlay	324,544	270,000	(54,544)	-16.81%
48	Snow Removal Deficit	87,697	155,000	67,303	76.74%
49	Other Total:	412,241	425,000	12,759	3.09%
50	Intergovernmental Charges				
51	State County Assessments	309,438	309,438	0	0.00%
52	Charter School Assessment	451,680	451,680	0	0.00%
53	Intergovernmental Total	761,118	761,118	0	0.00%
54	TOTAL EXPENDITURES	35,968,713	36,696,996	728,283	2.02%
NET EXCESS/(DEFICIT)		(0)	(0)		

Revenue Summary		FY11	FY12	Dollar Change	Percent Change
7	Maximum Allowable Tax Levy	\$ 23,130,662	\$ 23,918,704	\$ 788,042	3.41%
11	Projected Net State Aid	\$ 5,702,139	\$ 5,702,139	\$ -	0.00%
23	Total Local Receipts	\$ 4,102,112	\$ 3,942,971	\$ (159,141)	-3.88%
30	Total Enterprise Fund Revenue	\$ 3,033,800	\$ 3,133,182	\$ 99,382	3.28%
31	TOTAL RECEIPTS	\$ 35,968,713	\$ 36,696,996	\$ 728,283	2.02%

Expenditure Summary

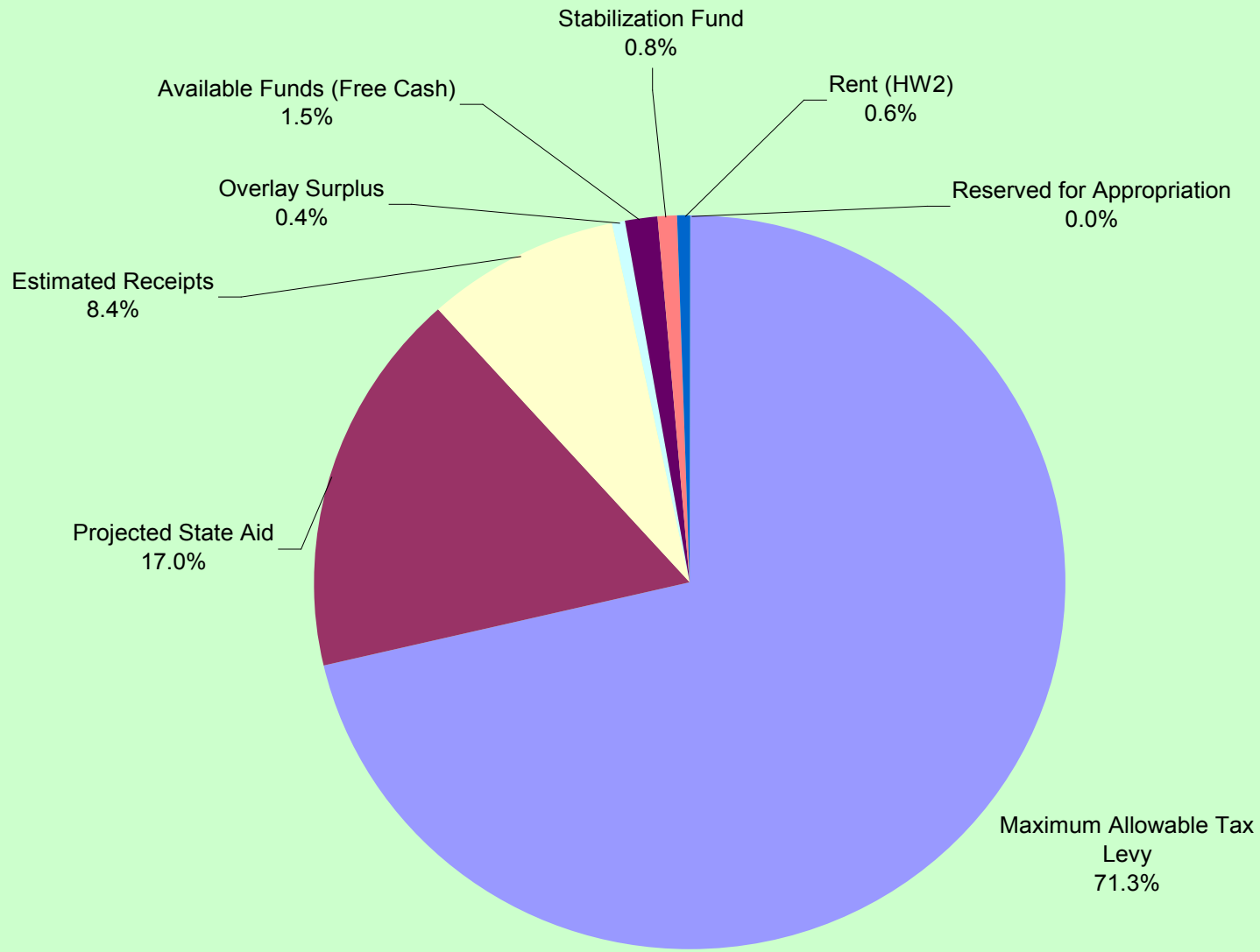
40	Total Services Costs	\$ 31,761,554	\$ 32,377,696	\$ 616,142	1.94%
45	Enterprise Fund Expenditures	\$ 3,033,800	\$ 3,133,182	\$ 99,382	3.28%
49	Other Total:	\$ 412,241	\$ 425,000	\$ 12,759	3.09%
53	Intergovernmental Total	\$ 761,118	\$ 761,118	\$ -	0.00%
54	TOTAL EXPENDITURES	\$ 35,968,713	\$ 36,696,996	\$ 728,283	2.02%

NET EXCESS/(DEFICIT) \$ - \$ -

**Town of Hull
Budget Analysis - What's Left?
Budget Fiscal 2012**

			Remaining
Total FY2012 Budget	\$	36,696,996	
Less Enterprise Funds		(3,133,182)	33,563,814
Less Unclassified			
Debt		(1,927,562)	
Insurances		(5,540,947)	
Reserve Fund		(50,000)	
Pension		(3,141,899)	
Capital Improvements		(248,572)	
		<u>(10,908,980)</u>	22,654,834
Less Other Assessments			
Overlay Reserve		(270,000)	
State Assessments		(761,118)	
Cherry Sheet Off-Sets		(14,604)	
Snow Supplement		(155,000)	
		<u>(1,200,722)</u>	21,454,112
Less Operating Budget			
School		(12,500,000)	
Police/Dispatch/Animal Control		(2,700,543)	
Fire		(2,690,339)	
Public Works		(1,056,080)	
Town Wide Accounts		(307,400)	
		<u>(19,254,362)</u>	2,199,750
Balance Remaining For All Other Functions:	\$	<u>2,199,750</u>	5.99%

Fiscal Year 2012 Budget Revenue Source



Fiscal Year 2012 Expenditure Budget Summary

